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QUESTION 1

Which two targets are valid options when selecting a remote site to Prism? (Choose Two)

- A. XI Cloud Services
- B. Physical Cluster
- C. Network attached storage
- D. Cloud
- E. Tape Library

Correct Answer: BD

QUESTION 2

A customer needs a tool packaged as a VM that uses realistic workloads paired with real-world test scenarios for HCI environments. The goal is to benchmark performance during typica! workflows and failure events. Which Nutanix tool meets these requirements?

- A. Foundation
- B. Move
- C. X-Ray
- D. Cluster Check
- Correct Answer: C

QUESTION 3

A prospect\\'s existing SAN-based environment regularly experiences unpredictable storage performance and latency spikes during peak utilization. The most highly affected workload is general server virtualization.

Which Nutanix feature addresses this pain point?

- A. AHV-Turbo Mode
- B. Data Locality
- C. Shadow Clones
- D. Persistent Op-log
- Correct Answer: B



QUESTION 4

A prospect\\'s business is growing 100% year over year. The prospect is interested in Nutanix for their main datacenter due to the alility to scale quickly and easily. They have three remote sites that will be refreshed within the next year. Each site needs to replicate to their many datacenter. The SE proposes the Nutanix NX line, and the prospect asks to utilize the Xpress line.

For which reason is the Xpress line the wrong choice? (Choose two)

- A. SX is limited to two 4-node clusters.
- B. SX has a lower services cost for installation.
- C. SX is limited to one 4-node cluster.
- D. SX licensing does not support cluster-to-cluster replication
- E. SX licensing will not support many-to-many-cluster replication

Correct Answer: AE

QUESTION 5

During a sales motion with a new prospect, the prospect asks to do a POC so they can experience Nutanix in their environment. What is the most important item the SE must have in place with the prospect before moving forward with a POC?

- A. Start date of the POC
- B. Defined and measurable success criteria
- C. Meeting frequency
- D. Number of Nodes/Block to be used during the POC

Correct Answer: B

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