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QUESTION 1

A counselor sets her monthly fees for consultation on a job-by-job basis. Which of the following reinforcement schedules is this an example of?

- A. variable ratio
- B. fixed ratio
- C. fixed interval
- D. variable interval

Correct Answer: A

A variable ratio schedule is when a reward occurs after an unpredictable amount of responses and typically provides a high rate of response. The counselor's rate is unpredictable from one job to the next. A fixed ratio schedule occurs when a response is reinforced after a set number of responses. Fixed interval schedules reinforce the response only after a certain amount of time has passed. Variable interval schedules reinforce the response after an unpredictable amount of time has gone by.

QUESTION 2

Most behaviors are learned and displayed in a cultural context.

- A. True
- B. False

Correct Answer: A

True ?While some behaviors are innate, like the "rooting" of an infant to bring his mouth close to whatever it's near in hopes of eating, or an infant's startle reflex, when his arms outstretch with loud noises, most behaviors are learned within a cultural context. For instance, the handshake is generally a gesture from the Western culture. A man should never extend his hand to a woman of another culture unless she extends a hand first. Another example is that "back-slapping" someone from Asia is considered aggressive. Signaling someone from an Asian culture to follow you or directing them with your index finger, a common gesture in America, is considered rude in these cultures. Same behavior, different cultures, which means they are learned.

QUESTION 3

What type of partial reinforcement produces the best response to stimuli?

- A. Fixed-ratio Schedules
- B. Variable-ratio Schedules
- C. Fixed-interval Schedules
- D. Variable-Interval Schedules



Correct Answer: B

A variable ratio schedule is when a reward occurs after an unpredictable amount of responses and typically provides a high rate of response. A fixed ratio schedule occurs when a response is reinforced after a set number of responses. Fixed interval schedules reinforce the response only after a certain amount of time has passed. Variable interval schedules reinforce the response after an unpredictable amount of time has gone by.

QUESTION 4

Which is true about Freud's idea of the preconscious mind:

- A. It contains only hidden or forgotten memories.
- B. It contain only what is happening in the present.
- C. It's our mind's state before we're born.
- D. It contains both hidden memories and what is happening.

Correct Answer: D

The pre-conscious mind contains elements from both the unconscious and the conscious minds. The unconscious mind contains hidden or forgotten memories and the conscious mind contains what is happening in the present.

QUESTION 5

John and Carol took the same test. John got a score of 87 and Carol got a score of 73. To determine if the differences in scores is the result of chance, a counselor would need to know which of the following characteristics of the test?

- A. Standard error of the mean
- B. Standard deviation
- C. Mean
- D. Standard error of measurement

Correct Answer: D

Standard error of measurement estimates where an individual's scores would fall if given the same assessment over a period of time. Standard error of the mean is the variability of the sample means while standard deviation is a measure telling the amount of variation of a set of data points.

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