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QUESTION 1

The following token is added to the text of an email: {{lead.First Name:default=there}}. What is the purpose of the text ":default=there"?

- A. To avoid an error message from showing if the field Company is empty
- B. To display "there" in the email if the field First Name is empty
- C. To avoid an error message from showing if the field First Name is empty
- D. To populate the first name field with "there" if the field First Name is empty

Correct Answer: B

Ref:https://experienceleague.adobe.com/docs/marketo/using/product-docs/demand-generation/landing-pages/personalizing-landing-pages/tokens-overview.html?lang=en

QUESTION 2

Which two asset types can be used in an engagement program stream? (Choose two.)

- A. Program
- B. Report
- C. Email
- D. Landing page
- E. Social button

Correct Answer: AC

Reference: https://docs.marketo.com/display/public/DOCS/Understanding+Engagement+Programs

QUESTION 3

A marketer wants to have a form in a pop-up window on the company website. How can the marketer accomplish this?

- A. Choose Lightbox as the embed code type
- B. Design a landing page that gives the visual effect of a pop up window
- C. Change the form type to Lightbox under form settings
- D. Create a New RTP Dialog Web Campaign

Correct Answer: A

Reference: https://nation.marketo.com/t5/Product-Discussions/Website-Pop-Ups/m-p/59328



QUESTION 4

An engagement program has a group of leads that a marketer no longer wants to send emails. Removing leads from the program also causes which data to be removed?

- A. Email performance
- B. Changes to the engagement program cadence
- C. Lead score
- D. Contribution to the engagement score

Correct Answer: D

QUESTION 5

The communication limits for your Marketo instance are as follows:

| Per Day: | 1 | | | |
|---|---|---|--|--|
| Per 7 Days: | 5 | ٠ | | |
| Default behavior if a person is over communication limits Block non-operational emails | | | | |

Monica, a person in your database, received Email 01 from your instance at 8:00 this morning. She also qualifies for the audience of an email program scheduled to send Email 02 at 2:00 this afternoon. Email 01 and Email 02 are both nonoperational.

Which statement is true?

A. Monica will not receive Email 02. She will be classified as bounced in the Email Performance Report.

B. Monica will not receive Email 02. She will be included in the Blocked count on the email program control panel.

C. Monica will receive Email 02 at 2:00 pm but will not be eligible for any other emails sent today.

D. Monica will receive Email 02 at 8:00 am tomorrow (24 hours after the last email she received.) She will be classified as pending in the Email Performance Report until the email is sent.

Correct Answer: B



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