



# MB6-896<sup>Q&As</sup>

Distribution and Trade in Microsoft Dynamics 365 for Finance and Operations

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### QUESTION 1

You are setting up product attributes and attribute types.

You need to create a new product attribute type to track if a product has a warranty or not. Which type should you assign to it?

- A. Enumeration
- B. Text
- C. Boolean
- D. Reference

Correct Answer: A

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### QUESTION 2

You are configuring a new legal entity.

You need to map the main accounts for inventory posting.

What should you configure?

- A. item model groups
- B. product dimension groups
- C. tracking dimension groups
- D. item groups

Correct Answer: C

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### QUESTION 3

You negotiate product-specific pricing with a customer for two products.

You need to create a sales price trade agreement for the customer that includes the two products.

Which three actions should you perform? Each answer represents part of the solution.

- A. Validate and post the journal.
- B. Enter the journal lines for each product.
- C. Create a trade agreement journal.
- D. Select a relation of line discount (sales.)



E. Select an account code of Group.

Correct Answer: ACD

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#### QUESTION 4

You are the purchasing agent for a company.

You need to create a request for quotation for a product that has not been added to Microsoft Dynamics 365 for Finance and Operations.

What should you use?

- A. Item
- B. Open
- C. Category
- D. Solicitation

Correct Answer: BC

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#### QUESTION 5

Your company agrees on a purchase price with a supplier for specific products.

The purchasing agreement specifies that the total number of items delivered within a single year cannot exceed 10,000.

You need to create a purchase agreement for the upcoming year.

What should you do?

- A. Create purchase agreements based on quality and weight.
- B. Put purchase agreement on hold during ordering.
- C. Create a release order when no commitment is defined for quantity of product.
- D. Enable Max is enforced.

Correct Answer: A

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