



# MB6-892<sup>Q&As</sup>

Microsoft Dynamics AX Distribution and Trade

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### QUESTION 1

You work for an apparel company.

You need to create a new product attribute to track the types of fabric for each product. The attribute will be a list of alphabetized values that users select from a drop-down box.

Which attribute type should you create?

- A. Enumeration
- B. Text
- C. Reference
- D. Boolean

Correct Answer: B

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### QUESTION 2

You are the purchasing agent for your company.

You need to create a request for quotation (RFQ) for a product that is not in the item drop- down list.

Which type of line item should you create?

- A. Category
- B. Open
- C. Solicitation D. Item

Correct Answer: A

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### QUESTION 3

You are the controller for your company.

Company policy states that when a sales order is entered, the credit limit needs to be checked against the outstanding balance owed plus any sales order that has not been shipped, delivered, or invoiced yet.

How should you configure Microsoft Dynamics AX Distribution and Trade in this situation?

- A. In the Customer record, set the Credit limit to 0, which will check against all outstanding transactions.
- B. In the Customer record, disable the Mandatory credit limit.
- C. In Accounts receivable parameters, set the Credit limit type to Balance.
- D. In Accounts receivable parameters, set the Credit limit type to Balance+All.



Correct Answer: D

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#### QUESTION 4

You send a sales quotation to a customer.

The customer requests several changes to the original quotation, which results in a total of five different quotations being sent to the customer. Each quotation includes modifications to the original quantity and the original price.

The customer accepts the third quotation that was sent

You need to review the details of the third quotation.

What should you open?

- A. The Quotation journal
- B. The Sales quotation list page
- C. The Alternative quotations
- D. The Quotation confirmation journal

Correct Answer: B

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#### QUESTION 5

You are an accounts receivable manager.

Your company wants its top 10 customers in August to receive a best-selling product at a reduced price.

You need to establish a price.

Which two actions should you perform to configure Microsoft Dynamics AX Distribution and Trade for this task? Each correct answer presents part of the solution.

- A. Set up the item sales price in the released product table.
- B. Set up a Customer group for the 10 customers to be assigned to.
- C. Set up a price/discount journal.
- D. Set up a Price/Discount group for the 10 customers.

Correct Answer: CD

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