



MB2-707^{Q&As}

Microsoft Dynamics CRM Customization and Configuration

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QUESTION 1

You need to configure a new chart for the sales team by using the chart designer tools in the user interface.

Which two designs can you configure? Each correct answer presents a complete solution. Choose two.

- A. The colors that will be used when the chart is displayed
- B. The records the chart will include
- C. The entity that contains the data you want to display
- D. The chart type that will provide the best display for the type of data

Correct Answer: CD

QUESTION 2

On the Account record in Microsoft Dynamics CRM, you create business rules that update the Credit Limit based on the Relationship Type option set. After which two user actions do these business rules apply? Each correct answer presents a complete solution. Choose two.

- A. Saving an Account
- B. Changing a Relationship Type on an existing Account
- C. Adding a Relationship Type to a new Account
- D. Deleting an Account

Correct Answer: BC

Ref:<https://technet.microsoft.com/en-us/library/dn531086.aspx>

QUESTION 3

You need to configure Microsoft Dynamics CRM so that the sales personnel at your company must fill in the Estimated Revenue field on the Opportunity form. What should you do?

- A. Modify the Field Type to Simple.
- B. Modify the Field Requirement to Business Required.
- C. Modify the Data Type to Currency.
- D. Modify the IME Mode to Disabled.

Correct Answer: B



Ref:<http://crmbook.powerobjects.com/system-administration/customization/customizing-fields/>

QUESTION 4

You need to create a custom calculated numeric field that has five digits after the decimal point. Which field type should you use?

- A. Decimal number
- B. Floating point number
- C. Whole number
- D. Currency

Correct Answer: A

<https://technet.microsoft.com/en-us/library/dn832103.aspx> https://technet.microsoft.com/en-us/library/dn531187.aspx#BKMK_UsingTheRightTypeOfNumber

QUESTION 5

You create a custom entity named Project.

You want Top-Project instead of Project to appear in the UI for this entity.

Which two properties of the entity should you change? Each correct answer presents part of the solution. Choose two,

- A. Display Name
- B. Description
- C. Name
- D. Plural Name

Correct Answer: AD

Ref:<http://dynamicscrminfo.blogspot.co.uk/2013/06/how-to-create-custom-entity-in-crm-2011.html>

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