



MB2-707^{Q&As}

Microsoft Dynamics CRM Customization and Configuration

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QUESTION 1

You are adding a Personal Identification Number field to the contact entity.

Users should be able to add data to this field when a contact record is created but should not be able to read or modify it after the contact is created.

Which two actions should you perform? Each correct answer presents part of the solution.

Choose two.

- A. Enable field security on the Personal Identification Number field customization.
- B. In the users\ Security Role, grant an Organization level Create permission for the Contact entity.
- C. In the field security profile for the users, set the Personal Identification Number Create permission to Yes, the Update permission to Yes, and the Read permission to No.
- D. In the field security profile for the users, set the Personal Identification Number Create field permission to Yes, the Update permission to No, and the Read permission to No.

Correct Answer: AD

QUESTION 2

You create a connection from Account1 to Account2 and select Referred To as the role. You want the connection from Account2 to say Referred From. What should you do?

- A. Modify the Connection Role for Referred To so that it can only be between the record type of Account.
- B. Create workflow that will create a matching Connection with the Role of Referred From whenever a new Referred To connection is created.
- C. Modify the Connection Role for Referred To, and add a new matching connection role named Referred From that also applies to the Account.
- D. Create a dialog that the user must run to create the Connection, which prompts the user to enter both sides of the connection role.

Correct Answer: C

QUESTION 3

You are configuring a sales process in Microsoft Dynamics CRM.

The sales process needs to have an additional stage if the probability field value is greater than 50%.

Which three actions should you perform? Each correct answer presents part of the solution. Choose three.



- A. Add a branch rule to define the condition that should display the high probability stage.
- B. Add a stage to the branch for the high probability opportunity condition.
- C. Create a business process flow for your sales process.
- D. Create a business rule to conditionally switch between business process flows if the probability is greater than 50%.
- E. Create a second business process flow for the high probability opportunities.

Correct Answer: ABC

QUESTION 4

All users in your organization share a security role named Contoso Employee. The only current Account form is assigned to that role and is configured as a fallback. The marketing team has an additional security role named Contoso

Marketing, and your support team has an additional security role named Contoso Support.

You need to create a new form for the marketing team.

You have the following requirements:

The form must be the only form available to the marketing team. The support team must have access to this new form and the current form.

What should you do?

- A. Assign the new form to Contoso Marketing and Contoso Support. Then remove Contoso Employee from the current form, and assign Contoso Support to it
- B. Assign the new form to Contoso Support and Contoso Marketing, and remove Contoso Employee from the current form.
- C. Assign the new form to the Contoso Marketing security role, and configure it as the fallback. Then remove Contoso Employee from the current form.
- D. Assign the new form to Contoso Marketing, and configure it as the fallback. Then add Contoso Support to the current form after removing Contoso Employee.

Correct Answer: A

QUESTION 5

You create a personal dashboard and want to make it available to a group of other Microsoft Dynamics CRM users. What are two possible ways to achieve this goal? Each correct answer presents a complete solution. Choose two.

- A. Share the dashboard with each of the users.
- B. Give the users a common security role, and grant the security role permission to the dashboard.



C. Add the dashboard to a solution, and import it as a system dashboard.

D. Save a copy of the dashboard, and assign the dashboard to a team that contains the users.

Correct Answer: AD

Ref:<https://www.packtpub.com/sites/default/files/4408EN-Chapter-4-Sharing- and-Assigning-Dashboards.pdf>

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