



MB2-707^{Q&As}

Microsoft Dynamics CRM Customization and Configuration

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QUESTION 1

You are customizing Microsoft Dynamics CRM. You modify a sub-grid on the Account form to display field changes to a view from the Contact entity.

You publish the changes to the Account entity and then add all of the necessary components to a solution. You export the solution from the development environment, import it into the production environment and publish all changes.

Users report that they cannot see the changes made to the sub-grid view on the Account form.

Which two actions would have prevented this problem? Each correct answer presents a complete solution. Choose two.

- A. Creating the new solution as a managed solution before exporting from the development environment
- B. Publishing all components before exporting the solution from the development environment
- C. Publishing the contact entity before exporting the new solution from the development environment
- D. Scheduling the import and publishing of the solution in production to prevent it from disrupting normal system operation

Correct Answer: BC

QUESTION 2

You need to populate the Opportunity type with the Lead type.

Which two actions should you perform? Each correct answer presents part of the solution.

Choose two.

- A. Create a global option set field that can be reused across entities.
- B. Add this field to the mappings in the relationship,
- C. Create two different fields that have the same value, and set up a connection.
- D. Create one local option set with a field type of lookup to the entity.

Correct Answer: AB

QUESTION 3

A user from the sales team is transitioning into the service department. The user has both Sales Representative and Customer Service Representative security roles.



The user's default pane and default dashboard need to be set.

What should you do?

- A. Change the user's Business Unit to Customer Service, and then have the user set the default pane and dashboard in the user options.
- B. Locate the user's desired pane and dashboard in the Default Solution components, and set it as the default.
- C. Recommend that the user set the default pane in the user options, open the desired dashboard, and set the dashboard as the default
- D. Locate the user's desired dashboard, and enable security roles for it. Assign the Sales Representative role to the dashboard.

Correct Answer: A

QUESTION 4

You need a component that can combine form controls together with the possibility to expand and collapse them. Which component should you choose?

- A. sub-grid
- B. section
- C. Quick View form
- D. tab

Correct Answer: D

QUESTION 5

An organization wants to use Multi-Entity Quick Search.

Which three entities can be used for Multi-Entity Quick Search? Each correct answer presents a complete solution. Choose three.

- A. Leads
- B. Custom entities
- C. Accounts
- D. Contacts
- E. Orders

Correct Answer: ACD



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