



# MB2-707<sup>Q&As</sup>

Microsoft Dynamics CRM Customization and Configuration

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### QUESTION 1

You need to populate the Opportunity type with the Lead type.

Which two actions should you perform? Each correct answer presents part of the solution.

Choose two.

- A. Create a global option set field that can be reused across entities.
- B. Add this field to the mappings in the relationship,
- C. Create two different fields that have the same value, and set up a connection.
- D. Create one local option set with a field type of lookup to the entity.

Correct Answer: AB

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### QUESTION 2

You intend to use the following three environments when you customize Microsoft Dynamics CRM:

Sandbox

Staging

Production

Each environment represents a stage in the promotion of your work.

You need to transfer custom entities and fields between these environments.

Which mechanism should you use?

- A. data import feature
- B. Plug-in Registration tool
- C. Web Service Configuration Settings
- D. CRM Solution files

Correct Answer: D

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### QUESTION 3

You create two Quick Create forms named Form1 and Form 2 for a new custom entity and then publish your changes. Form1 will be used in production, and Form2 is a backup.



You go to the top navigation bar to test the Quick Create form, but Form1 is not available.

What should you do?

- A. Change the form order for the Quick Create form set.
- B. Activate the Quick Create forms.
- C. Enable the Allow quick create property in the custom entity definition.
- D. Increase the max width, in pixels, in form properties for the Quick Create forms.

Correct Answer: C

Ref:<https://technet.microsoft.com/en-us/library/dn531126.aspx>

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#### QUESTION 4

You are configuring user access in Microsoft Dynamics CRM.

You need several accounts to have a fixed group of people who have extensive permissions to these accounts.

What should you do?

- A. Have Dynamics CRM automatically create access teams for each record, and then manually share the account with the appropriate team.
- B. Create an access team template, and add to the account form a sub-grid that references the access team template.
- C. Manually create an access team record, and assign the account to the access team.
- D. Create an owner team, and assign the accounts to the owner team.

Correct Answer: D

<https://www.microsoft.com/en-us/dynamics/crm-customer-center/create-or-edit-a-team.aspx>  
<http://blog.customereffective.com/blog/2014/02/exploring-a-new-feature-of-crm-2013-access-teams.html>

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#### QUESTION 5

You are updating custom entities in Microsoft Dynamics CRM.

Which three custom entity options can be disabled after they have been enabled? Each correct answer presents a complete solution. Choose three.

- A. Mail Merge
- B. Connections
- C. Document Management
- D. Queues



E. Access Teams

Correct Answer: ACE

Ref:<https://msdynamicscrmblog.wordpress.com/2013/11/11/entity-options-in-dynamics-crm-2013/>

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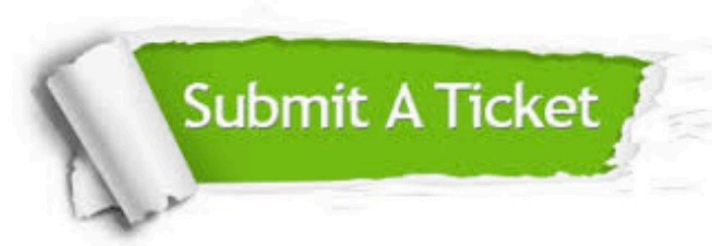
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