



MB-920^{Q&As}

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps
(ERP)

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QUESTION 1

HOTSPOT

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	<input type="radio"/>	<input type="radio"/>
You can create a payment proposal to select a set of invoices to pay for a payment batch.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	<input checked="" type="radio"/>	<input type="radio"/>
You can create a payment proposal to select a set of invoices to pay for a payment batch.	<input checked="" type="radio"/>	<input type="radio"/>

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/tasks/create-purchase-return-order>

<https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/create-vendor-payments-payment-proposal>

QUESTION 2



HOTSPOT

A company plans to implement Dynamics 365 Customer Insights and use the audience insights capability.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	<input type="radio"/>	<input type="radio"/>
You can cleanse and analyze customer data from multiple sources.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	<input checked="" type="radio"/>	<input type="radio"/>
You can cleanse and analyze customer data from multiple sources.	<input checked="" type="radio"/>	<input type="radio"/>

Reference: <https://docs.microsoft.com/en-us/dynamics365/customer-insights/audience-insights/overview>

QUESTION 3

HOTSPOT

You are exploring the capabilities in Dynamics 365 Human Resources to manage employee leaves and absences.

Leave requests for paid time off must be approved either by a manager, by a human resources representative, or automatically based on specific rules.



You need to describe how this requirement can be configured in the system.

What should you recommend? To answer, select the appropriate option in the answer area.

Hot Area:

Answer Area

Create a workflow of type Leave and absence request and assign the workflow to a

	▼
Leave balance.	
Leave and absence plan.	
Leave and absence type.	

Correct Answer:

Answer Area

Create a workflow of type Leave and absence request and assign the workflow to a

	▼
Leave balance.	
Leave and absence plan.	
Leave and absence type.	

Reference: <https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-leave-and-absence-workflow>

QUESTION 4

A candle manufacturing company plans to use Dynamics 365 Supply Chain Management. The proportions of ingredients differ for each finished product.

You need to recommend a manufacturing type for the company.

Which type of manufacturing should the company implement?

- A. Process
- B. Lean
- C. Discrete

Correct Answer: A



Reference: <https://docs.microsoft.com/en-us/learn/modules/introduction-dynamics-365-supply-chain-management/9-manufacturing>

QUESTION 5

HOTSPOT

A company is evaluating Dynamics 365 Supply Chain Management.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Dynamics 365 Supply Chain Management has features for batch manufacturing processes.	<input type="radio"/>	<input type="radio"/>
A company can manage cost accounting by using Dynamics 365 Supply Chain Management.	<input type="radio"/>	<input type="radio"/>
A company can use Dynamics 365 Supply Chain Management to manage customer order issues through social channels.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

Statements	Yes	No
Dynamics 365 Supply Chain Management has features for batch manufacturing processes.	<input checked="" type="radio"/>	<input type="radio"/>
A company can manage cost accounting by using Dynamics 365 Supply Chain Management.	<input type="radio"/>	<input checked="" type="radio"/>
A company can use Dynamics 365 Supply Chain Management to manage customer order issues through social channels.	<input type="radio"/>	<input checked="" type="radio"/>



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