



MB-920^{Q&As}

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps
(ERP)

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QUESTION 1

A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales. Different processes are used for each type of order source. You need to ensure that you can support each type of sale. What should you recommend?

- A. case management and loyalty programs
- B. a mobile app and online sales
- C. a retail store, an online store, and a call center
- D. a mobile app and a credit card gateway

Correct Answer: C

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/channel-setup-online>

QUESTION 2

HOTSPOT

A company uses Dynamics 365 Commerce.

You need to suggest point of sale (POS) options with offline capabilities for the company's retail locations.

Which POS options have offline capabilities? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:



Answer Area

POS option	Offline capabilities
MPOS for Windows	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MPOS for Android	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MPOS for iOS	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Cloud POS	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/mpos-or-cpos>

QUESTION 3

A company plans to implement Dynamics 365 finance and operations apps. The company wants to integrate Microsoft Teams with these applications.

Which three platforms support Microsoft Teams integration? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Dynamics 365 Commerce
- B. Power BI
- C. Microsoft Dataverse
- D. Dynamics 365 Customer Engagement (on-premises)



E. SharePoint Online

Correct Answer: ABE

Reference: <https://docs.microsoft.com/en-us/dynamics365/teams-integration/teams-integration>

QUESTION 4

HOTSPOT

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	<input type="radio"/>	<input type="radio"/>
You can specify only one source of funding in a project contract.	<input type="radio"/>	<input type="radio"/>
The type of project that you create for a project contract determines the method that you use to invoice project customers.	<input type="radio"/>	<input type="radio"/>

Correct Answer:



Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	<input checked="" type="radio"/>	<input type="radio"/>
You can specify only one source of funding in a project contract.	<input type="radio"/>	<input checked="" type="radio"/>
The type of project that you create for a project contract determines the method that you use to invoice project customers.	<input checked="" type="radio"/>	<input type="radio"/>

Reference: <https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-contracts>

QUESTION 5

A company plans to implement Dynamics 365 Supply Chain Management.

Which three actions can vendors perform? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Change the inventory cost of items.
- B. Submit invoices electronically.
- C. Create transfer orders.
- D. Approve purchase orders.
- E. Respond to a request for quote (RFQ).

Correct Answer: BDE

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/vendor-collaboration-work-customers-dynamics-365-operations>

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