MB-901 Q&As

Microsoft Dynamics 365 Fundamentals

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QUESTION 1

A company uses Dynamics 365 Sales. You plan to use Power Apps to create a canvas app that allows sales team members to enter data for customers, leads, and opportunities. Sales team members must be able to enter the information from desktops, laptops, tablets, and mobile devices. All salespeople need access to the same forms, views and reports. What is the minimum number of Power Apps that you must create?

A. 1

B. 2

C. 3

D. 4

Correct Answer: A

QUESTION 2

HOTSPOT

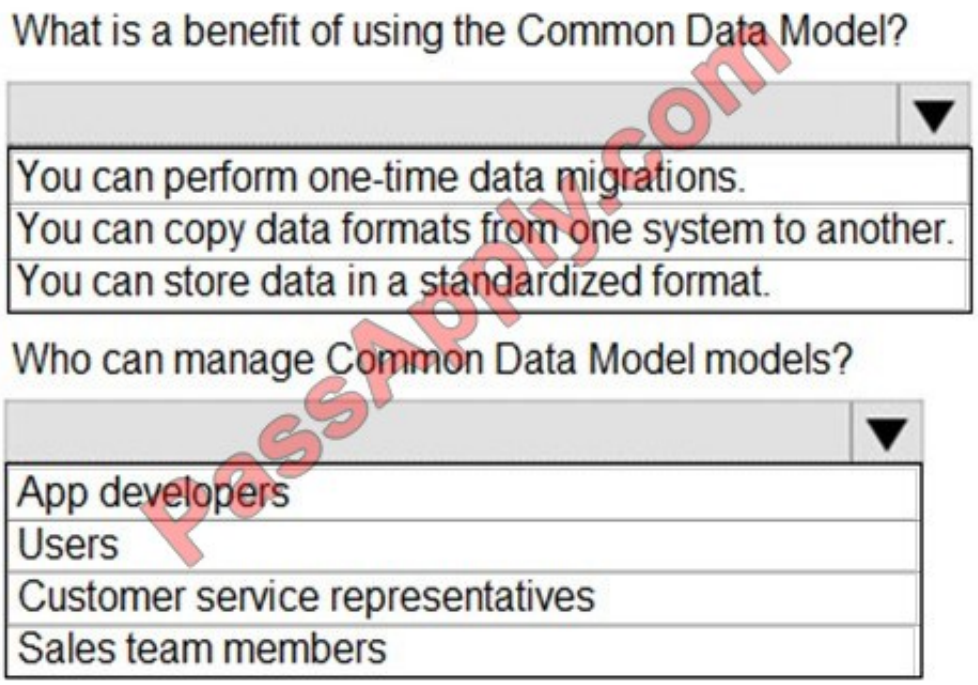
A company uses one system for sales and one system for order management. When quotes are accepted in the sales system, the customer and order are reentered into the order management system.

What is a benefit of using the Common Data Model, and who can manage the model? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

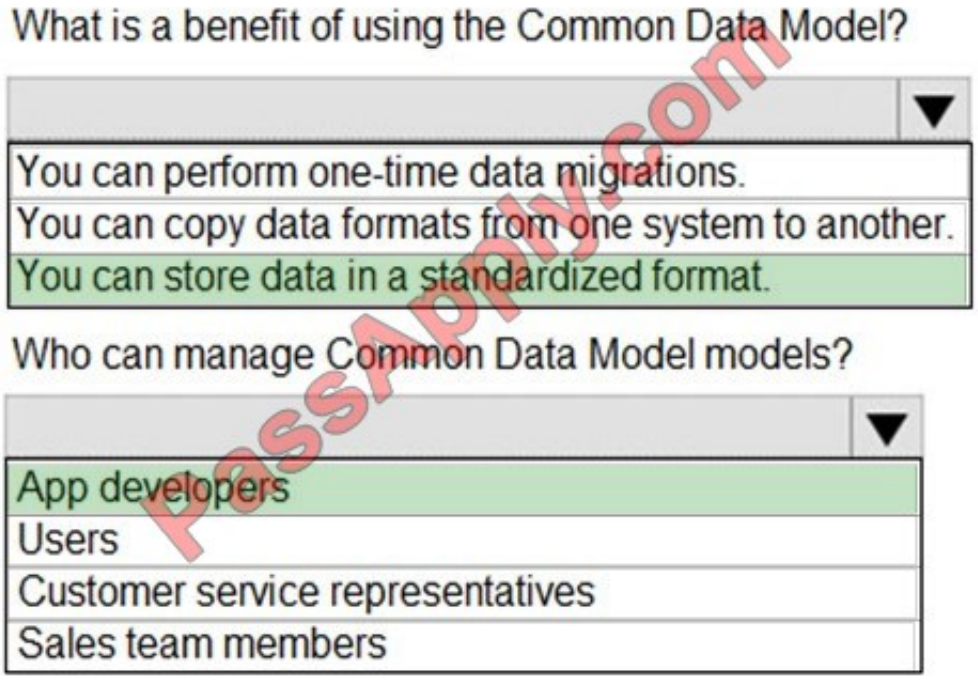
Hot Area:

Answer Area



Correct Answer:

Answer Area



Reference: https://docs.microsoft.com/en-us/common-data-model/

QUESTION 3

A company uses Dynamics 365 Commerce.

You need to establish an online store for the company.

Which of the following should you configure?

A. Online Sales order

B. Online channel

C. Client book

D. Online customers

Correct Answer: B

QUESTION 4

DRAG DROP

A manufacturing company plans to implement Dynamics 365 Field Service.

You need to determine which features are needed to meet the company\\'s requirements.

Which features should you implement? To answer, drag the appropriate features to the correct requirements. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Correct Answer:

Reference: https://docs.microsoft.com/en-us/dynamics365/field-service/overview

QUESTION 5

DRAG DROP

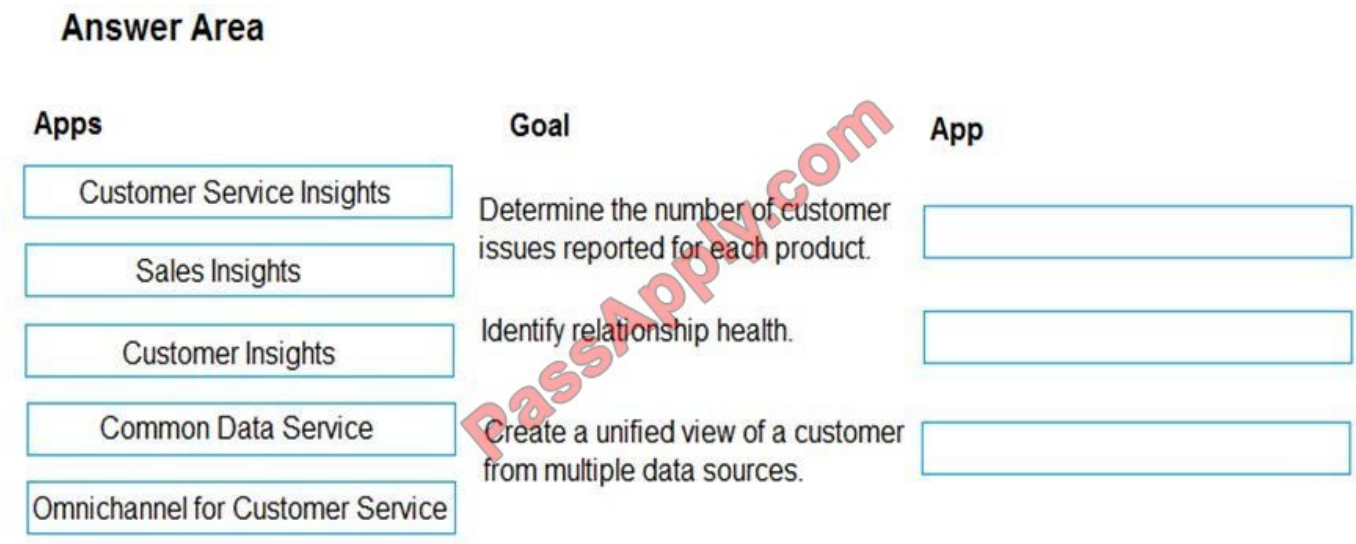
A customer is investigating the insight capabilities of Dynamics 365.

Match each app to its goal.

Instructions: To answer, drag the appropriate app from the column on the left to its goal on the right. Each app may be used once, more than once, or not at all.

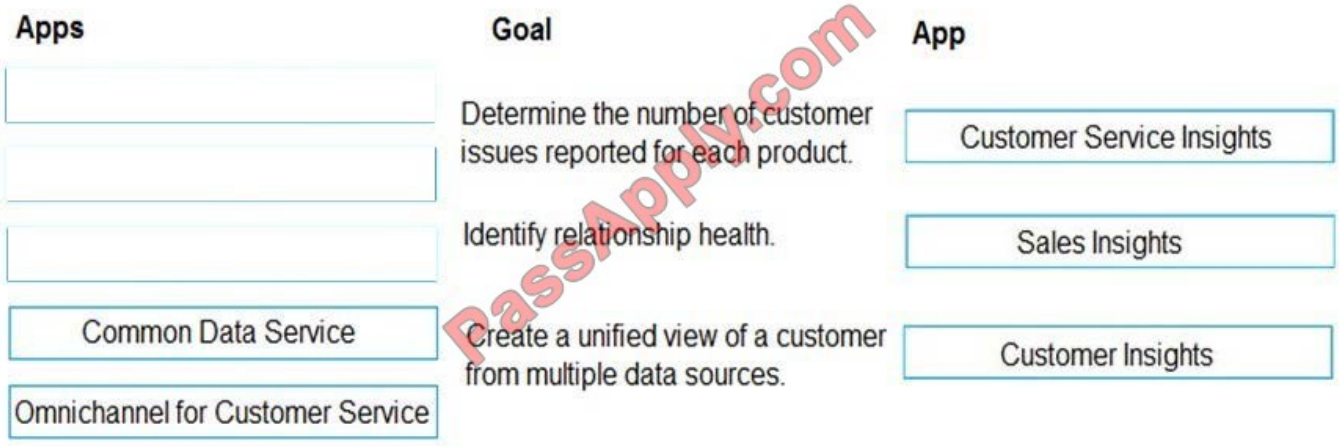
NOTE: Each correct selection is worth one point.

Select and Place:



Correct Answer:

Answer Area



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Reference: https://docs.microsoft.com/en-us/dynamics365/customerengagement/on-premises/basics/service-insights-reports

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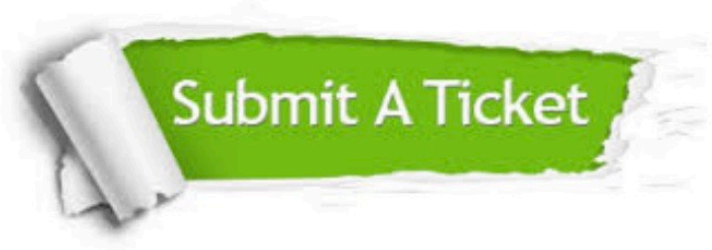

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