



MB-901^{Q&As}

Microsoft Dynamics 365 Fundamentals

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QUESTION 1

HOTSPOT

A company has two locations in the same city. Both locations need only general ledger, accounts payable, and accounts receivable functionality. The company wants to implement one product that can manage transactions and consolidate financials at year-end.

You need to recommend a solution for the company.

What should you recommend? To answer, select the appropriate option in the answer area.

Hot Area:

Answer Area

You should recommend

	▼
Dynamics 365 Business Central	
Dynamics 365 Commerce	
Dynamics 365 Finance	
Management Reporter	

Correct Answer:

Answer Area

You should recommend

	▼
Dynamics 365 Business Central	
Dynamics 365 Commerce	
Dynamics 365 Finance	
Management Reporter	

QUESTION 2

A company uses Dynamics 365 Human Resources.

You need to ensure that workers can document their own performance relative to goals.

Where should you direct the workers?

- A. Personnel management page
- B. Compensation management page
- C. Performance goals page



D. Employee self-service workspace

Correct Answer: C

Reference: <https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview>

QUESTION 3

HOTSPOT

A company plans to implement Dynamics 365 Finance as their financial system. The company needs to know which features the system supports.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statement	Yes	No
Configurable segregation of duties	<input type="radio"/>	<input type="radio"/>
Automatic notification for approval when an invoice created is higher than \$10,000	<input type="radio"/>	<input type="radio"/>
Scheduled generation of financial statements	<input type="radio"/>	<input type="radio"/>

Correct Answer:



Answer Area

Statement	Yes	No
Configurable segregation of duties	<input checked="" type="radio"/>	<input type="radio"/>
Automatic notification for approval when an invoice created is higher than \$10,000	<input checked="" type="radio"/>	<input type="radio"/>
Scheduled generation of financial statements	<input checked="" type="radio"/>	<input type="radio"/>

Reference: <https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/sysadmin/tasks/set-up-segregation-duties> <https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/analytics/generate-financial-report> <https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/fin-ops/organization-administration/configure-approval-process-workflow>

QUESTION 4

HOTSPOT

A company plans to implement Omnichannel for Customer Service.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statement	Yes	No
You must purchase a third-party ISV solution to use chat in Omnichannel for Customer Service.	<input type="radio"/>	<input type="radio"/>
You can use text messaging to communicate with customers when you implement Omnichannel for Customer Service.	<input type="radio"/>	<input type="radio"/>
You automatically receive all Omnichannel options when you purchase Dynamics 365 Customer Service.	<input type="radio"/>	<input type="radio"/>



Correct Answer:

Answer Area

Statement	Yes	No
You must purchase a third-party ISV solution to use chat in Omnichannel for Customer Service.	<input type="radio"/>	<input checked="" type="radio"/>
You can use text messaging to communicate with customers when you implement Omnichannel for Customer Service.	<input checked="" type="radio"/>	<input type="radio"/>
You automatically receive all Omnichannel options when you purchase Dynamics 365 Customer Service.	<input type="radio"/>	<input checked="" type="radio"/>

Box 1: No

Chat is an engagement channel that is available in Omnichannel for Customer Service. There is thus no need to purchase a third-party ISV solution to use chat in Omnichannel for Customer Service.

Box 2: Yes

SMS is an engagement channel that supports asynchronous mode of communication, and allows your organization to connect to customers by using text messages. The SMS channel is available in Omnichannel for Customer Service.

Box 3: No

Omnichannel for Customer Service is a paid add-on to Dynamics 365 Customer Service apps. It is available only when you purchase a subscription to Chat for Dynamics 365 Customer Service or Dynamics 365 for Digital Messaging.

Reference:

<https://docs.microsoft.com/en-us/dynamics365/omnichannel/introduction-omnichannel>

QUESTION 5

A company plans to deploy Dynamics 365 Customer Service and integrate it with two proprietary apps. The company does not have a virtual private network (VPN) or secure network.

Which two reasons require deploying the app to a private cloud? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. You have an application that only runs on a legacy operating system.
- B. Your company has very strict legal and compliance requirements.
- C. You do not have an IT security specialist onsite.



D. You do not have access to the internet while working on company computers.

Correct Answer: AD

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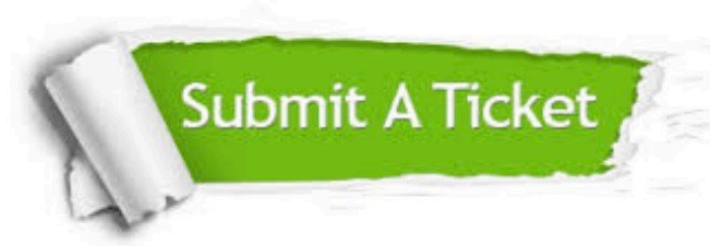
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