



# MB-900<sup>Q&As</sup>

Microsoft Dynamics 365 Fundamentals

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**QUESTION 1**

**HOTSPOT**

A company is considering using Dynamics 365 for Marketing.

You need to inform management about which features are available.

For each of the following features, select Yes if the feature is available. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

## Answer Area

Feature	Yes	No
Create graphical email messages.	<input type="radio"/>	<input type="radio"/>
Design personalized experiences.	<input type="radio"/>	<input type="radio"/>
Configure portals.	<input type="radio"/>	<input type="radio"/>

Correct Answer:



## Answer Area

Feature	Yes	No
Create graphical email messages.	<input checked="" type="radio"/>	<input type="radio"/>
Design personalized experiences.	<input checked="" type="radio"/>	<input type="radio"/>
Configure portals.	<input type="radio"/>	<input checked="" type="radio"/>

### QUESTION 2

#### HOTSPOT

You operate a Dynamics 365 online environment.

You need to determine the appropriate release type for different audiences and supportability.

Which release types should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:



## Answer Area

Audience	Supportability	Release type
limited, by invitation only	not fully supported	<input type="text"/> private preview public preview general availability
unlimited, opt-in	not fully supported	<input type="text"/> private preview public preview general availability
unlimited, opt-in	fully supported	<input type="text"/> private preview public preview general availability

Correct Answer:

## Answer Area

Audience	Supportability	Release type
limited, by invitation only	not fully supported	<input type="text"/> private preview public preview general availability
unlimited, opt-in	not fully supported	<input type="text"/> private preview public preview general availability
unlimited, opt-in	fully supported	<input type="text"/> private preview public preview general availability



**QUESTION 3**

**HOTSPOT**

A company implements Dynamics 365 for Finance and Operations.

You need to determine which tasks are available by default in the mobile app.

For each of the following statements, select Yes if the task is available. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

**Answer Area**

<b>Task</b>	<b>Yes</b>	<b>No</b>
Create purchase orders.	<input type="radio"/>	<input type="radio"/>
Create sales orders.	<input type="radio"/>	<input type="radio"/>
Approve invoices.	<input type="radio"/>	<input type="radio"/>
Approve expense reports.	<input type="radio"/>	<input type="radio"/>

Correct Answer:



## Answer Area

Task	Yes	No
Create purchase orders.	<input checked="" type="radio"/>	<input type="radio"/>
Create sales orders.	<input checked="" type="radio"/>	<input type="radio"/>
Approve invoices.	<input type="radio"/>	<input checked="" type="radio"/>
Approve expense reports.	<input type="radio"/>	<input checked="" type="radio"/>

### QUESTION 4

#### DRAG DROP

Match each application to its definition.

To answer, drag the appropriate application from the column on the left to its definition on the right. Each application may be used once, more than once, or not at all.

NOTE: Each correct selection is worth one point.

Select and Place:

Applications	Answer Area
Dynamics 365 for Finance and Operations	<p><b>Definition</b></p> <p>Manages accounting, purchasing, sales, manufacturing, and retail operations in a single, out-of-the-box application.</p>
Dynamics 365 for Talent	<p>Contains a fully embedded warehouse-management system.</p>
Dynamics 365 Business Central	<p>Provides cost-effective accounting, sales, and purchasing functionality for smaller organizations with less than 20 users.</p>
Dynamics 365 for Sales	

Correct Answer:





**Applications**

- Dynamics 365 for Finance and Operations
- Dynamics 365 for Talent
- Dynamics 365 Business Central
- Dynamics 365 for Sales

**Answer Area**

**Definition**

Manages accounting, purchasing, sales, manufacturing, and retail operations in a single, out-of-the-box application.

Contains a fully embedded warehouse-management system.

Provides cost-effective accounting, sales, and purchasing functionality for smaller organizations of less than 20 users.

- Dynamics 365 for Finance and Operations
- Dynamics 365 for Finance and Operations
- Dynamics 365 Business Central

**QUESTION 5**

**HOTSPOT**

You need to determine whether to deploy Dynamics 365 Finance and Operations on-premises or in the cloud.

Which capabilities are handled by which deployment models? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

**Answer Area**

Capability	Deployment model
Intelligence and analytics are limited to authoring and publishing Microsoft Power BI reports only.	<ul style="list-style-type: none"> <li>cloud only</li> <li>on-premises only</li> <li>cloud and on-premises</li> </ul>
Updates and health monitoring are provided through Dynamics 365 Lifecycle Services (LCS).	<ul style="list-style-type: none"> <li>cloud only</li> <li>on-premises only</li> <li>cloud and on-premises</li> </ul>
Licensing is provided on a subscription basis.	<ul style="list-style-type: none"> <li>cloud only</li> <li>on-premises only</li> <li>cloud and on-premises</li> </ul>

Correct Answer:



Answer Area

Capability	Deployment model
Intelligence and analytics are limited to authoring and publishing Microsoft Power BI reports only.	<input type="checkbox"/> cloud only <input type="checkbox"/> on-premises only <input checked="" type="checkbox"/> cloud and on-premises
Updates and health monitoring are provided through Dynamics 365 Lifecycle Services (LCS).	<input type="checkbox"/> cloud only <input type="checkbox"/> on-premises only <input checked="" type="checkbox"/> cloud and on-premises
Licensing is provided on a subscription basis.	<input type="checkbox"/> cloud only <input type="checkbox"/> on-premises only <input checked="" type="checkbox"/> cloud and on-premises

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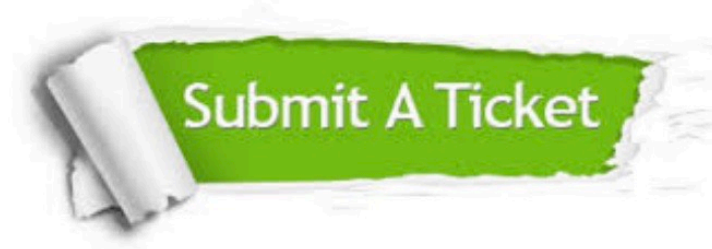
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