



# MB-340<sup>Q&As</sup>

Microsoft Dynamics 365 Commerce Functional Consultant

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### QUESTION 1

Your role of Systems Administrator includes the management of your company's Microsoft Dynamics 365 Finance system.

You have assigned the Vendor (external) security role to a vendor that will work with purchase orders.

Which two of the following actions can the vendor perform? (Choose two)

- A. Respond to and view information about purchase orders.
- B. Request a new user account for a contact person by using the Provision user action.
- C. Add a new or existing contact person to the vendor accounts that they are a contact for.
- D. Request that a contact person's user account be inactivated.
- E. Maintain vendor collaboration invoices.

Correct Answer: AE

### QUESTION 2

#### DRAG DROP

You need to configure distributed order management (DOM) rules to meet the business requirements.

Which rules should you configure? To answer, drag the appropriate rules to the correct business requirements. Each rule may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view

content.

NOTE: Each correct selection is worth one point.

Select and Place:

#### Rules

Partial orders
Minimum inventory
Fulfillment location priority
Offline fulfillment location

#### Answer Area

##### Business requirement

Order fulfillment

Store grading

Inventory allocation

##### Rule


Correct Answer:



## Rules

Offline fulfillment location

## Answer Area

### Business requirement

Order fulfillment

Store grading

Inventory allocation

### Rule

Partial orders

Fulfillment location priority

Minimum inventory

### Box 1: Partial order rule

All products on the order must be shipped from a single store.

#### Partial order rule

With the Partial order rule, you can configure certain parameters such as allowing a partial fulfillment of orders or order lines. Therefore, based on the exact configuration, DOM might either fulfill the entire order or it might fulfill a partial order

and partial lines when it cannot fulfill the complete order from a single location.

### Box 2: Fulfillment location priority

Stores must be categorized based on their grade: A stores first, then B stores, then C stores.

#### Fulfillment location priority rule

With the Fulfillment location priority rule, if all else is equal, DOM would pick a location that is most optimal for fulfillment, either in terms of distance or in terms of cost. However, certain scenarios do occur when you might not want to use that approach. You might want DOM to follow a preset hierarchical way of defining or deriving a location.

For example, typically at the end of season, you might have merchandise from the retail stores going back into an outlet store. Thus, when an order for a product comes in, you want to prioritize your stores to be used as a fulfillment location

first before DOM picks the outlet store. In this way, if remainders of that inventory exist in the store channel, you want DOM to pick that store as a first option for fulfillment.

Therefore, if you want to define a hierarchy of locations in terms of how DOM should derive locations for fulfillment, you can use the fulfillment location priority rule to accomplish that task. You can define that rule for a category of products or

down to the level of specific products.

### Box 3: Minimum inventory rule

Allocation of last remaining inventory must only happen if no other stores can fulfill an order.

#### Minimum inventory rule

The Minimum inventory rule defines the minimum inventory for a certain category of products or for individual products



in all different locations or a group of locations.

To illustrate this concept with an example, the following scenario shows a brick-and-mortar store, where you have walk-in customers, but you also want to use the store as a fulfillment center to fulfill orders. When DOM is looking at that

location (your retail store), it finds a certain level of inventory. Consequently, you need to consider whether you want all the inventory to be available for DOM purposes.

Typically, this scenario is not the case, because you want to retain some inventory reserves in the store so that you have enough stock to sell directly to walk-in customers. In this sense, by using the Minimum inventory rule, you can define a

set of rules that help you reserve inventory for your walk-in customers, while ensuring that everything else is considered by DOM for the purposes of fulfillment.

Incorrect:

Offline fulfillment location rule

The consideration with the Offline fulfillment location rule is that not every location is available for fulfillment at every given time of the year. Typically, during the holiday season, your stores are so busy that they can't fulfill orders and provide

quality service to your walk-in customers at the same time. Consequently, you might need to take certain locations offline from the network for a specific duration so that DOM does not consider those locations as fulfillment centers. You can

accomplish this task by a date and for a group of locations.

Reference: <https://docs.microsoft.com/en-us/learn/modules/configure-work-order-fulfillment/02-2-work-rules>

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### QUESTION 3

You need to resolve the product search issue.

What are the two possible ways to achieve the goal? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Create a new product lifecycle state. Assign the old products to the lifecycle state.
- B. Configure old products to be blocked at register.
- C. Stop released products for the sales process in Default Order settings.
- D. Assign the old products to a new product category. Add the category to the retail assortment as an exclusion line.

Correct Answer: AB

Issue: Product searches

Stores report that it is difficult to search for products on the point of sale (POS). When users perform searches, many old products appear in search results. These products may have similar names to current products.



A: As an engineering product goes through its lifecycle, it's important that you be able to control which transactions are allowed for each lifecycle state. For example, products that aren't yet in a mature state should not be put on a sales order. Alternatively, if a product is reaching its end-of-life state, you might want to control the inflow of that product.

B: Under the Blocking area select the Blocked at register check box to block the products assigned to a category from being sold at POS terminals.

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/engineering-change-management/product-lifecycle-state-transactions> <https://firebrand.training/uk/pdf/learn/microsoft/dynamics-retail-functional-r2-material.pdf>

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#### QUESTION 4

##### DRAG DROP

A company deploys Dynamics 365 Commerce.

You make changes to the configuration keys and are creating the first commerce channel. When you select the Configuration Status button, the following error message displays:

A validation template has not been assigned.

In which order should you perform the actions? To answer, move all actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:



## Actions

In the Template field, select **RetailVal**.

In the Type field, select **Azure Active Directory**.

Navigate to Commerce shared parameters.

Refresh the data entities by using the Import default template button.

## Answer area

Correct Answer:



## Actions

## Answer area

Navigate to Commerce shared parameters.

In the Type field, select **Azure Active Directory**.

Refresh the data entities by using the Import default template button.

In the Template field, select **RetailVal**.

Explanation: Step 1: Navigate to Commerce shared parameters Step 2: In the Type field, select Azure Active Directory

Example:

1.  
In Commerce, go to Commerce Shared Parameters and select Identity  
select Identity Providers in the left menu.
2.  
Under Identity Providers, do the following:  
In the Issuer box, enter the identity provider issuer string. To find your issuer string, see Obtain issuer string for headquarters setup below.  
In the Name box, enter a name for your issuer record.  
In the Type box, enter Azure AD B2C (id\_token).

3.



Etc.

Step 3: Refresh the data entities by using the import default template button.

Step 4: In the Template field, select RetailVal

In Retail Shared Parameters > Entity Validation Template (Tab) click on Import Default Template (button) which will generate the Standard Template for validation. Once this is generated, select the default "RetailVal" template in Template

field.

Save the Retail Shared Parameters and check for the Configuration Status in Retail Store form it should be displayed.

Reference: <https://community.dynamics.com/365/commerce/f/dynamics-365-commerce-forum/277032/configuration-status-is-missing-in-all-retail-stores-actionpane>

<https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-b2c-tenant>

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## QUESTION 5

A company has a Dynamics 365 Commerce call center.

Continuity sales orders that are not yet fulfilled list a product that is no longer in stock

You need to substitute a product on the orders.

What should you do?

- A. Run continuity updates.
- B. Extend continuity lines.
- C. Create continuity child orders.
- D. Update the continuity current event period.

Correct Answer: B

You can update individual lines in existing continuity orders if you have to change the start date or substitute products on those lines.

Reference: <https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/work-with-continuity-programs>

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