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# MANUFACTURING-CLOUD- PROFESSIONAL<sup>Q&As</sup>

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### QUESTION 1

Which Manufacturing Cloud function has an out-of-the-box Submit for Approval quick action?

- A. Sales Agreements
- B. Experience Cloud for Manufacturing
- C. Account Based Forecasting
- D. Order Management
- E. Account Manager Target

Correct Answer: A

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### QUESTION 2

When a target is changed in Account Manager Targets, which action must be taken to reflect this change to Account Manager assignment values?

- A. No action required, changes are reflected automatically
- B. Update to Assignments
- C. Refresh Assignments
- D. Recalculate Assignments
- E. Propagate to Assignments

Correct Answer: E

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### QUESTION 3

If the team member hierarchy type is changed in account manager targets, which statement is accurate?

- A. No change to existing targets
- B. All the existing targets become read only
- C. All the existing targets turn to draft status
- D. All the existing targets have to be reapproved based on the new hierarchy

Correct Answer: B

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#### QUESTION 4

Which data load sequence should be followed when loading data into Sales agreement?

- A. Sales Agreement
- B. Sales Agreement Product
- C. Sales Agreement Product schedule

Correct Answer: ABC

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#### QUESTION 5

What is the maximum number of sales Agreement that can be activated for the same period, containing the same Products and linked to the same Account?

- A. 1
- B. 50
- C. No defined limit
- D. 10000
- E. 128

Correct Answer: C

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