M8010-238^{Q&As}

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QUESTION 1

What functionality supports Move Add Cancel Delete (MACD) process for service configurations?

A. Lock contracted prices.

B. Execute date validations.

C. Comparison of current with new/changed configurations.

D. All of the above

Correct Answer: C

QUESTION 2

Which of the following is NOT a key benefit of using Global Inventory Visibility?

A. Reduce the cost of processing a return.

B. Increase customer satisfaction with accurate promising.

C. Complete view of all supply and demand.

D. Better inventory utilization.

Correct Answer: A

Reference: http://www-01.ibm.com/software/commerce/order-management/inventory/

QUESTION 3

Which of the following components is included in the standard IBM Sterling Order Management solution bundle?

A. Pricing and Promotions

B. Global Inventory Visibility

C. Product Configurator

D. Marketing

Correct Answer: B

Reference: http://www.redbooks.ibm.com/redpieces/pdfs/redp4766.pdf (page 4, third last bulleted point on the page)

QUESTION 4

In which of the core business areas of the Smarter Commerce initiative does IBM Sterling Order Management solution fit into?

A. Buy

B. Market

C. Sell and Service

D. Service

Correct Answer: A

Reference: http://www.ibm.com/smarterplanet/us/en/smarter_commerce/overview/#body_service

QUESTION 5

What component of IBM Sterling Order Management allows companies to efficiently handle returns and exchange processes?

A. Sterling Collaboration Network

B. Reverse Logistics

C. Sourcing and Scheduling

D. Vendor Management

Correct Answer: B

Reference: http://www.redbooks.ibm.com/redpieces/pdfs/redp4766.pdf (Page 6, 3rd paragraph)

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