



M5050-716^{Q&As}

IBM MobileFirst Sales Mastery Test v1

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QUESTION 1

Your client asks you to describe the IBM mobile enterprise development lifecycle approach. Which of these is NOT an accurate description?

- A. The IBM mobile enterprise development lifecycle offers a best practices approach to thinking about mobile development.
- B. It depicts of a series of lifecycle activities, including design and development, instrument, integrate, test, scan and certify, deploy, manage, and obtain insight
- C. Lifecycle activities take place in a continuous, iterative cycle
- D. Every mobile project must include every lifecycle activity

Correct Answer: D

QUESTION 2

Which of the following best describes IBM MobileFirst?

- A. MobileFirst is a portfolio of solutions enabling customers to support the full lifecycle of mobile application development
- B. MobileFirst is an architecture enabling customers to develop a business process solution and requires customers to start by identifying their wireless networking capabilities
- C. MobileFirst is an approach to creating mobile applications for companies that haven't yet built their first mobile application
- D. MobileFirst is an IBM product that enables customers to purchase everything they need to build mobile applications by purchasing a single packaged product

Correct Answer: A

QUESTION 3

AppScan supports full call and data flow analysis for mobile applications with which languages?

- A. HTML, .Net
- B. Java, JavaScript, Object-C
- C. Visual Basic, COBOL
- D. C++, Perl, Cold Fusion

Correct Answer: B



QUESTION 4

Which of the following is TRUE about MobileFirst?

- A. MobileFirst enables customers to create mobile apps for only the Android and iOS operating environments
- B. MobileFirst is made up exclusively of software developed internally by IBM
- C. MobileFirst has four primary components Application and Data Platform, Management, Security and Analytics
- D. MobileFirst does not enable customers to analyze an application for potential security risks prior to deployment

Correct Answer: C

QUESTION 5

Which of the following is NOT an objective of MobileFirst?

- A. Provide capabilities to build true end to end mobile solutions
- B. Decrease electronic mail on desktop devices
- C. Increase workforce productivity
- D. Deepen customer engagement

Correct Answer: B

Reference: <http://www.ibm.com/mobilefirst/us/en/why-ibm-for-mobile/>

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