M2020-620^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

Which of the following is a Buy-side market segment for IBM Risk Analytics?

A. Hedge Funds

B. Banks

C. Aviation markets

D. Local Government

Correct Answer: A

QUESTION 2

Which legislative driver is not covered by a solution in the IBM Risk Analytics solution set?

A. Dodd Frank

B. Sarbanes Oxley

C. Solvency II

D. Data Protection Act

Correct Answer: D

QUESTION 3

How does IBM describe the benefits of horizontal integration?

A. Better integration of data elements cross the business

B. Elimination of silos and enablement of a comprehensive view of risks

C. Better granularity of risk measures in the middle office

D. Improvements of measure of credit risk from front to back of the enterprise

Correct Answer: A

Reference:http://www.ibm.com/investor/events/investor0512/presentation/04_Enterprise_Producti vity.pdf (slide 6and7)

QUESTION 4

What is Market Risk?

A. It helps banks to move beyond risk management silos.

B. It is a measure of the potential for lower market values resulting in a fall ofthe value of assets held.

C. It is the possibility that a borrower may not repay a loan.

D. It is the manner of oversight and supervision of financial institutions.

Correct Answer: B

QUESTION 5

How does IBM describe the scope of the IBM Risk Analytics solution set?

A. Provides a comprehensive risk management process for each vertical.

B. Provides effective line of business risk management.

C. Creates an enterprise risk management framework across the entire IT infrastructure.

D. Optimizes enterprise risk management through a comprehensive horizontal and vertical risk integration strategy.

Correct Answer: C

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