



M2020-620^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

Which legislative driver is not covered by a solution in the IBM Risk Analytics solution set?

- A. Dodd Frank
- B. Sarbanes Oxley
- C. Solvency II
- D. Data Protection Act

Correct Answer: D

QUESTION 2

How does IBM describe the scope of the IBM Risk Analytics solution set?

- A. Provides a comprehensive risk management process for each vertical.
- B. Provides effective line of business risk management.
- C. Creates an enterprise risk management framework across the entire IT infrastructure.
- D. Optimizes enterprise risk management through a comprehensive horizontal and vertical risk integration strategy.

Correct Answer: C

QUESTION 3

What is a key feature of the Algo Strategic Business Planning solution?

- A. Comprehensive views of the bank's risk/return status
- B. Effective taxation calculations
- C. Credit Life Cycle Management
- D. Strategic Market Analysis

Correct Answer: A

Reference: <http://www.bobsguide.com/guide/news/2011/Mar/24/algorithmics-launches-algo-strategic-business-planning.html>(second para)



QUESTION 4

What is one of the key features in the drive to enable true risk management: the case for integration?

- A. Getting a single view of the customer
- B. Understanding the IT risk across the whole business
- C. Future proof risk systems
- D. Better market risk measures

Correct Answer: D

QUESTION 5

Which one of the following is a business process that the IBM Risk Analytics portfolio is focused on improving?

- A. Deploying predictive maintenance capabilities
- B. Reducing customer churn
- C. Reducing the cost of compliance
- D. Improving propensity analysis

Correct Answer: C

Reference: <http://www-03.ibm.com/software/products/us/en/category/SWQ40>(4th bullet)

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