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QUESTION 1

One of the customer's top priorities is to mitigate the risks posed by an increasing number of personal devices and IOT for a company with between 1,387 and 4,026 employees.

What should you emphasize to this customer?

- A. Unified infrastructure facilitates integration and simplifies management
- B. Zero trust increases network protection levels while decreasing operational complexity
- C. AIOps can reduce errors and unplanned network outages
- D. As-a-service solutions allow customers to consume technology now that they want to

Correct Answer: B

QUESTION 2

What do most SME customers want in terms of network security?

- A. SMBs want network solutions that are cost-effective and highly available; They tend not to worry about good security.
- B. SMBs want networking solutions that offer many options for creating and customizing granular security policies
- C. SMBs want networking solutions that integrate with a wide range of third-party security hardware options
- D. SMEs want network solutions that incorporate security and make it easier to comply with regulations

Correct Answer: C

QUESTION 3

What is a key use case for Aruba Central?

- A. Managing Cisco switches and Aruba wireless infrastructure during a wireless-only infrastructure upgrade
- B. Collapsing silos by converging compute, storage and networking solutions into one appliance in the data center
- C. Simplifying management for a campus network that offers anytime, anywhere access
- D. Enabling simple, secure connectivity for small businesses that need to comply with regulators

Correct Answer: A

QUESTION 4



What is a common customer challenge in the data center, which can lead to the need for Aruba solutions?

- A. Customers are struggling to shift from a leaf-spine architecture to a more scalable three- tier architecture.
- B. Customers lack the ability to automate the network and orchestrate network provisioning with storage and compute.
- C. Customer data centers have Increased demand from more employees and users working from home.
- D. Customers need to Improve security by segmenting physical network management from virtual network management.

Correct Answer: D

QUESTION 5

A customer wants to deploy components of Aruba ESP (Edge Services Platform) but does not have the resources to Implement all components of Aruba ESP at once. Which attribute should they start with?

- A. Analyzing and acting on network insights from Aruba AIOps
- B. Protecting the network with Aruba Zero Trust Security
- C. Connecting their people and devices at the edge with Aruba Unified Infrastructure
- D. Creating customized user experiences with Aruba Meridian

Correct Answer: C

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