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QUESTION 1

Your customer is considering Aruba ClearPass for policy management, but suggests Microsoft's Active Directory is enough of an access control system to protect the enterprise network.

How should you counter this objection?

- A. Active Directory authenticates users, but true network access control must define who and which devices can connect to which devices, data, infrastructure, and apps, as ClearPass does.
- B. While Active Directory can define access controls for users based on factors such as identity and type of connection, it does not provide machine learning to track user behavior, as ClearPass does.
- C. Microsoft's Active Directory has been proven by multiple security analysts to be easily hackable, so it requires ClearPass's more secure credential repository to enhance it.
- D. Active Directory alone is not enough, but when it is integrated with the role-based access firewall, the combined solution functions as a mobile device management solution.

Correct Answer: A

QUESTION 2

What is one feature that distinguishes the Aruba switching portfolio from top competitors?

- A. Aruba switches have the largest market share of any wired network vendor.
- B. Aruba switches have the best warranty and no hidden costs for software licensing.
- C. Aruba switches support better segmentation between the wired and wireless network.
- D. Aruba switches support on-prem management rather than higher cost cloud-based management.

Correct Answer: B

QUESTION 3

A customer has an Aruba ESP solution at the main campus. The customer now wants to update several branch networks. What is a key point to explain about Aruba SD-Branch solutions?

- A. Instant On APs and switches are recommended for the branches, and they can be integrated into Central for unified management.
- B. The branch solution can use the same models of APs and switches as the campus, and the entire solution is managed by Aruba Central
- C. You can deliver an SD-WAN solution with a mix of Aruba hardware and partner WAN gateways, all managed by Central.
- D. With the addition of the Aruba Fabric Composer to the campus, the customer can obtain Zero Touch Provisioning (ZTP) for the WAN.



Correct Answer: D

QUESTION 4

What is one business benefit of Virtual Switching Extension (VSX)?

- A. It helps to optimize ArubaOS switches to connect to servers in a highly virtualized data center environment.
- B. It enables companies to extend services consistently across sites through the use of VPN tunnels between ArubaOS switches.
- C. It enables companies to apply consistent policies on wireless users and wired users connected to ArubaOS switches.
- D. It helps to reduce downtime for a network core of ArubaOS switches, while also providing a simple architecture.

Correct Answer: A

QUESTION 5

Which challenge is introduced by an increasing number of IoT devices on the network?

- A. As more potentially insecure devices connect from within, traditional perimeter solutions are no longer sufficient.
- B. Because most IoT devices come with built in security, IT staff needs to be trained in those protocols and security software suites.
- C. Devices are proliferating, while IoT deployments remain too immature to offer real business value to enterprises at this time.
- D. Very few IoT devices support wireless and IP technologies, making it difficult to integrate them in the wireless network.

Correct Answer: A

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