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QUESTION 1

As customers deploy more Internet of Things (IoT) devices, what is one implication for Aruba sales opportunities?

- A. Customers are less likely to be interested in cloud applications as they turn their attention to the network edge.
- B. Customers are more likely to want a CAPEX model for network infrastructure to offset operating costs for IoT.
- C. Customers are more interested in proprietary end-to-end solutions than in solutions with multi-vendor support.
- D. Customers are increasingly interested in network access control (NAC) and continuous monitoring for anomalies.

Correct Answer: A

QUESTION 2

Your customer uses Aruba Central and ClearPass in their Aruba-powered campus network. The company is rapidly deploying branches and the CIO wants to ensure enterprise scalability for these networks without having to spend extra money on management.

Which aspect of the Aruba Branch Gateway should you emphasize for this customer?

- A. smart rate ports for future-proofing
- B. routing through the data center for better security
- C. machine learning and AI-powered security assurance
- D. single policy enforcement point at branches

Correct Answer: D

QUESTION 3

What is one reason you should recommend the Aruba 2930F rather than the Aruba 2540 at the access layer?

- A. The customer needs static routing at the access layer, and the Aruba 2540 does not support any routing.
- B. The customer needs Power over Ethernet (PoE+), and the Aruba 2540 does not support this feature.
- C. The customer wants Smart Rate Ports, and the Aruba 2930F offers this feature.
- D. The customer prioritizes scalability, and the Aruba 2930F supports Virtual Switching Framework (VSF).

Correct Answer: D

QUESTION 4

A customer needs an AP that provides Wave 2 802.11ac for an outdoor environment. Which AP Series meets the



need?

- A. AP 340
- B. AP 303H
- C. AP 360
- D. AP 330

Correct Answer: C

QUESTION 5

What is an example of how Aruba Central improves day-to-day network operations?

- A. It offers a simple interface and self-service portal. In which users can log In and easily solve their issues on their own.
- B. It gives IT visibility across the complete network so that IT can better determine the source of issues.
- C. It gives IT deep visibility into issues on the server-side, whether servers are on-prem or in the cloud.
- D. It provides agents, which IT can Install on endpoints to automatically remediate network issues.

Correct Answer: D

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