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QUESTION 1

What is one key competitive advantage of Aruba AirWave over Cisco Prime?

- A. Aruba AirWave is cloud based, while Cisco Prime only offers on-premises management.
- B. Aruba AirWave integrates network access control, while Cisco Prime does not.
- C. Cisco Prime only supports Cisco, while Aruba AirWave offers multi-vendor support.
- D. Cisco Prime only offers single-server deployments, while Aruba offers larger deployments.

Correct Answer: C

QUESTION 2

Your customer uses Aruba Central and ClearPass in their Aruba-powered campus network. The company is rapidly deploying branches and the CIO wants to ensure enterprise scalability for these networks without having to spend extra money on management.

Which aspect of the Aruba Branch Gateway should you emphasize for this customer?

- A. smart rate ports for future-proofing
- B. routing through the data center for better security
- C. machine learning and AI-powered security assurance
- D. single policy enforcement point at branches

Correct Answer: D

QUESTION 3

You have an SMB customer with 344 employees and the need for a wireless upgrade. The customer is considering both Aruba and Cisco Meraki. What is one advantage of an Aruba solution that you should emphasize?

- A. Aruba Remote Aps (RAPs) do not require a controller while Cisco Meraki APs do
- B. HPE OfficeConnect OC20 APs provide a fuller feature set than the Cisco Meraki APs
- C. Aruba Cloud Controllers are easier to manage and more cost effective to deploy
- D. Aruba APs in Instant mode provide better performance and more features to improve user experience

Correct Answer: C

Reference: https://www.arubanetworks.com/wp-content/themes/Aruba2015/microsites/SMBNetworkingToolkit/assets/_en/SMB_Toolkit_Comp_Chart.pdf



QUESTION 4

You need to qualify a customer for an Aruba wireless solution.

What is one question that you should ask to start qualifying the customer?

- A. What types of applications and workloads are experiencing issues?
- B. Are you ready to drop your wired network and go all wireless?
- C. How much budget do you have allocated for IoT and other initiatives?
- D. How much in-house expertise do you have in 802.11ac and 802.1ax solutions?

Correct Answer: A

QUESTION 5

Which challenge is introduced by an increasing number of IoT devices on the network?

- A. As more potentially insecure devices connect from within, traditional perimeter solutions are no longer sufficient.
- B. Because most IoT devices come with built in security, IT staff needs to be trained in those protocols and security software suites.
- C. Devices are proliferating, while IoT deployments remain too immature to offer real business value to enterprises at this time.
- D. Very few IoT devices support wireless and IP technologies, making it difficult to integrate them in the wireless network.

Correct Answer: A

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