



# HPE2-W02<sup>Q&As</sup>

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### QUESTION 1

A customer needs a network infrastructure upgrade.

Which characteristic should you use as the primary deciding factor between proposing HPE OfficeConnect or Aruba solutions?

- A. whether the customer requires 802.11ac
- B. the company vertical
- C. the company size and number of users
- D. whether the customer requires wired or wireless access

Correct Answer: C

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### QUESTION 2

Through qualifying questions, you have determined that your customer is struggling with visibility into what is on the network.

What is one advantage of Aruba ClearPass that you should emphasize to this customer?

- A. Aruba ClearPass protects the perimeter with a role-based and application-aware firewall that ensures the security of all user traffic from malicious attacks.
- B. Aruba ClearPass pins down performance issues with unmatched benchmarking and Wi-Fi Performance Scores
- C. Aruba ClearPass ties every user and device to an IP address and assigns it an Entity360 Risk Score to assess its threat level
- D. Aruba ClearPass profiles and fingerprints all devices and shows device OS version, MAC address and manufacturer information

Correct Answer: A

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### QUESTION 3

You want to begin qualifying a customer for Aruba IntroSpect.

Which topic can you introduce to begin the conversation?

- A. how much insight IT staff have into the root causes behind performance issues
- B. whether the customer uses SEIM and is overwhelmed with alerts
- C. whether the customer has detected rogue Aps in the environment
- D. how the customer would like to define access policies for wireless users



Correct Answer: A

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#### QUESTION 4

Which statement indicates that a customer could be a good fit for an Aruba location-based solution?

- A. "Our apps are a big part of our businesses, but our production rate is starting to slow down as we hire new developers that just are not familiar with our development tools."
- B. "We are a large business with lots of remote offices. We need to ensure all the network services that we provide in our main campus are available in these other locations as well."
- C. "We have many different branch sites, and we need an easier way to apply consistent and appropriate security policies to employees and users at every location across our network."
- D. "We often launch marketing campaigns in different areas of our stores, but we don't have a way to determine how successful these promotions are and if they draw in customers."

Correct Answer: D

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#### QUESTION 5

For which scenario should you position Aruba 303H APs?

- A. a hotel needs to provide 802.11ac wireless
- B. a warehouse environment that reaches heat over 40 degrees C
- C. an airport that needs to provide high-speed guest hot spots
- D. a high-density office environment with cubicles

Correct Answer: A

Reference: [https://cc.cnetcontent.com/vcs/hp-ent/inline-content/VL/A/D/AD094658DE5CEE095B1B7DFC143953E5F0ADA844\\_source.PDF](https://cc.cnetcontent.com/vcs/hp-ent/inline-content/VL/A/D/AD094658DE5CEE095B1B7DFC143953E5F0ADA844_source.PDF)

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