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QUESTION 1

What is one reason that companies are turning to virtualized desktop infrastructure (VDI) solutions?

- A. VDI often provides twice the performance of traditional desktop infrastructure.
- B. Deploying VDI takes less advance planning than enabling users to access resources through a VPN.
- C. VDI ensures that the data users access most often is stored locally and is easily accessible.
- D. IT can manage the desktop environment much more easily and quickly with VDI.

Correct Answer: D

QUESTION 2

What is one reason businesses choose public cloud?

- A. Public cloud offers more control over IT resources than other cloud models.
- B. Public cloud eliminates the need for onsite capital equipment or IT support.
- C. Public cloud offers the ability to move workloads on-premises and off-premises as needed.
- D. Public cloud is considered the least risky option in terms of data sovereignty and security.

Correct Answer: B

QUESTION 3

A customer states that their company already has a mix of private and public cloud services, and they find it complex to manage. What should you explain about HPE Hybrid IT?

- A. HPE Hybrid IT removes public cloud service from the mix, making the solution easier to control and more scalable.
- B. HPE Hybrid IT provides a unified view of all IT resources, including both on-premises and off-premises resources.
- C. HPE Hybrid IT transforms traditional composable resource pools into pools in which storage and servers scale together.
- D. HPE Hybrid IT helps IT operations spend more time maintaining critical services rather than responding to line-of-business demands.

Correct Answer: B

QUESTION 4

Why should HPE partners understand the advantages that HPE Financial Services offer?



- A. By 2019 a majority of companies will be using leasing options.
- B. In 2017 a majority of companies moved their services from private cloud to public cloud.
- C. By 2018 a majority of companies will increase their IT budgets by 25%.
- D. By 2021 a majority of IT expenditures will be based on pay-as-you-go and pay-per use models.

Correct Answer: A

QUESTION 5

What is one way to explain the benefits of HPE Synergy fluid resource pools to a customer?

- A. Fluid resource pools support workload-specific processing, which optimizes task processing.
- B. Fluid resource pools offer always-on data deduplication and compression.
- C. Fluid resource pools liberate resources stranded in silos, which reduces over-provisioning and CAPEX.
- D. Fluid resource pools enable developers to customize networking functions dynamically in real time.

Correct Answer: A

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