



# HPE2-E75<sup>Q&As</sup>

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#### QUESTION 1

Which benefit does HPE Aura provide?

- A. It automates workload mapping to help customers plan the right platforms for workloads.
- B. It helps customers to develop and deploy location-based services for mobile devices.
- C. It provides anomaly-based threat detection for IoT devices.
- D. It provides memory-based computing for big data and other demanding analytic applications.

Correct Answer: A

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#### QUESTION 2

What is often the result of maintaining traditional development cycles?

- A. Operating costs and overhead decrease.
- B. Collaboration becomes more efficient.
- C. IT moves from a support role to a business role in the company.
- D. Line-of-Business (LoB) managers create their own stealth IT projects.

Correct Answer: D

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#### QUESTION 3

A customer tells you their company does not need services because the product warranty will provide sufficient protection. How can you explain why the warranty is not sufficient?

- A. The customer must prove that they did not cause the problem by misconfiguring the product.
- B. The customer needs replacement of defective parts.
- C. The customer needs coverage outside normal business hours.
- D. The customer is responsible for paying shipping costs for replacement parts.

Correct Answer: C

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#### QUESTION 4

What is a compelling benefit of HPE Hosted Desktop solutions?

- A. Customers can significantly cut power usage when compared to traditional desktops.



- B. The efficient HPE solution helps customers postpone costly upgrades to their legacy networks.
- C. Many customers have been able to significantly reduce their use of workload-intensive apps.
- D. The solution's automated system management eliminates the need for IT expertise.

Correct Answer: C

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#### QUESTION 5

Which type of HPE Pointnext service helps customers create a technology roadmap to address specific challenges?

- A. professional
- B. advisory and transformation
- C. datacenter optimization
- D. operational

Correct Answer: A

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