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QUESTION 1

What is one way today's apps and data are different from the past?

- A. They live on multiple platforms, from the data center, the cloud, and the network edge.
- B. They are more likely to be coded with proprietary software languages.
- C. They are consolidated in a centralized data center and typically accessed in one way.
- D. They are not expanding as rapidly as they once were, but require more dedicated security.

Correct Answer: A

QUESTION 2

What goal does a customer who plans to implement DevOps have?

- A. to develop a more efficient way to use office space
- B. to enhance the operational efficiency of SQL databases
- C. to use unified communications (UC) to help employees collaborate
- D. to make IT more responsive to developers' needs

Correct Answer: D

QUESTION 3

What is one way that HPE is preparing to help customers for a data-driven future?

- A. creating the industry's most comprehensive network of cloud storage providers
- B. moving all analytics from the edge to the core where decisions can be made more quickly
- C. developing in-memory computing that can analyze data at much greater speeds
- D. focusing research efforts on faster processors to meet the needs of future apps

Correct Answer: C

QUESTION 4

Which customer initiative suggests an opportunity to discuss HPE solutions for location-based mobile services?

- A. providing disaster recovery for a site
- B. increasing database efficiency



C. driving customer engagement

D. implementing IoT

Correct Answer: C

QUESTION 5

Which desire indicates a customer who is interested in transforming to an IT as a Service (ITaaS) approach?

A. The customer wants deep insights into big data collected at the edge.

B. The customer wants to accelerate provisioning to provide on-demand IT.

C. The customer wants to improve user experience in an open office environment.

D. The customer wants to reduce costs and regain control of the data center.

Correct Answer: B

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