



HPE2-E71^{Q&As}

HP Introduction to Selling HPE Products, Solutions and Services Exam

Pass HP HPE2-E71 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.passapply.com/hpe2-e71.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

How does HPE Smart Rate technology benefit your customers?

- A. It provides real-time port statistics and utilization so customers can determine if the device connected to the port requires additional bandwidth.
- B. It autosenses the amount of power a device needs on a Power over Ethernet Plus (PoE+) port.
- C. It allows customers to use their existing cabling, which traditionally supports speeds up to 1 Gbps, to achieve higher speeds.
- D. It auto-negotiates port capabilities such as one-way or two-way traffic between the device and the port.

Correct Answer: C

QUESTION 2

HPE SimpliVity 2600 is optimized for a particular use case. Which use case?

- A. Consolidation
- B. General virtualization
- C. VDI for space constrained customers
- D. Enterprise-grade data features

Correct Answer: B

The HPE SimpliVity 2600 solution dramatically simplifies IT by combining infrastructure and advanced data services for virtualized workloads into a building block that delivers server, storage, and storage networking services. It also delivers a complete set of advanced functionalities that enables dramatic improvements to the efficiency, management, protection, and performance of virtualized workloads at a fraction of the cost and complexity of today's traditional infrastructure stack

QUESTION 3

What is a distinctive benefit of HPE GreenLake Flex Capacity?

- A. Customers have the choice of using CAPEX or OPEX as the funding model.
- B. Customers amortize on-premises assets, reducing their value gradually over time.
- C. Customers have a use-based, monthly payment based on their solution.
- D. Customers use a flexible CAPEX funding model.

Correct Answer: C

Reference: <https://h20195.www2.hpe.com/v2/GetPDF.aspx/4AA6-7324ENW.pdf>



QUESTION 4

Your customer needs to implement the strongest security measures to demonstrate regulatory compliance. Which Gen10 features should you highlight when talking to this customer? (Select two.)

- A. Silicon Root of Trust
- B. Insight Control
- C. Runtime validation
- D. Unified Extensible Firmware Interface (UEFI)
- E. Intelligent Provisioning

Correct Answer: AE

Reference:

https://portal.techdata.ch/fileadmin/user_upload/Infos/Produkt/Gen10/HPE_Gen10FAQ_a00009319ENW_July2017.pdf

QUESTION 5

A company with 742 employees is looking for a server that can run multiple workloads. The company wants a turnkey solution, which includes the server operating system.

Which server would you recommend?

- A. HPE ProLiant ML110 Gen10 server
- B. HPE ProLiant ML350 Gen10 server
- C. HPE ProLiant ML30 Gen9 server
- D. HPE MicroServer Gen10

Correct Answer: B

[Latest HPE2-E71 Dumps](#)

[HPE2-E71 Practice Test](#)

[HPE2-E71 Study Guide](#)