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QUESTION 1

How does HPE OneSphere help customers to control cloud spending?

A. HPE OneSphere uses AI to improve performance for cloud workloads, enabling the customer to pay for fewer resources for each workload.

B. HPE unifies payments for all cloud environments under a single payment managed through the HPE OneSphere service.

C. HPE OneSphere provides a dashboard with real-time cost and utilization metrics across multiple cloud environments.

D. HPE OneSphere moves all cloud workloads back on-premises and then provides a pay-per-use model for the on-premises workloads.

Correct Answer: C

QUESTION 2

Which customer profile indicates a good opportunity for HPE Composable Fabric?

A. We know we need a stronger and more reliable wireless network to support our mobile workforce and empower our users to be productive.

B. We are Looking for ways to better utilize our resources so that we no longer need to over-provision each rack of servers.

C. We have implemented an Internet of Things I (oT) solution with IoT devices deployed at the edge, but we need better security to protect them.

D. We have a lot of critical workloads running in our data center, so we need a storage solution built for backup and redundancy.

Correct Answer: D

QUESTION 3

Your customer has determined that their data center resources are significantly underutilized. Which HPE solution can help the customer bring spending for on-premises IT in better alignment with its utilization? (Choose two.)

A. HPE OneSphere

B. HPE OneView

C. HPE GreenLake Flex Capacity

D. HPE StoreOnce Catalyst

Correct Answer: AC

QUESTION 4

What is a way that HPE OneSphere helps customers to increase control over hybrid cloud environment?

A. It enables consistent government policies across multiple cloud and the on-permises environment.

B. As an innovative funding model for on-permises resources, it enables customers to pay only for the resources they use.

C. As an open ecosystem of third-party application, it gives customers greater choice over which apps run in the data center.

D. It provides AI-assisted insights into application performance and cuts across storage and compute silos.

Correct Answer: B

QUESTION 5

Which IT administrative challenge indicates that a customer is a good prospect for an intelligent storage solution from HPE?

A. The customer needs an agile develops environment that simplifies and speeds the development of apps.

B. The customer is struggling to gain insights into data that is stored in multiple locations with complex technologies.

C. The customer does not have the resources and skills to manage a multicloud environment, so Line of business is purchasing cloud solutions without IT oversight

D. The customer needs a cloud-like environment on-premises and help determining where to run workloads in their hybrid cloud environment-

Correct Answer: D

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