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QUESTION 1

What benefit does HPE Cloud Cruiser provide?

A. a single management platform for public cloud services and traditional on-premises environment

B. redundant storage services that work with customers\\' choice of public clouds

C. advisory services that help customers determine how to migrate workloads to the cloud

D. a portal for monitoring, managing, and optimizing HPE consumption-based IT services

Correct Answer: D

QUESTION 2

A customer explains that IT spends a significant amount of time on server lifecycle management tasks such as firmware updates. Which HPE solution simplifies and automates these tasks?

A. HPE InfoSight

B. HPE OneSphere

C. HPE Composable Fabric

D. HPE OneView

Correct Answer: D

QUESTION 3

You nave qualified a customer for an intelligent storage solution. What is a topic that you should discuss in order to position the correct storage solution?

A. IT staff\\'s attitude toward At and machine learning

B. the advanced features required to support the business

C. users\\' preference for complex of simple solutions

D. the customer\\'s size in terms of employees and income

Correct Answer: D

QUESTION 4

What is a topic that you should discuss to qualify a customer for an intelligent storage solution from HPE?

A. The amount the customer paid for their previous storage solution.

B. The ability for IT ops and developers to use the same tools across on-premises and public cloud environments.

C. The need to gain more insight and data into cloud workloads and spending.

D. The ability for IT to move data where it needs to be in a hybrid or multi-cloud environment.

Correct Answer: D

QUESTION 5

Acu5tomer needs a solution (or scoring backup Data. The solution should also support rapid data

recovery.

Which solution should you recommend?

A. HPE Apollo and HPE 3PAR

B. HPE Apollo and HPE Synergy

C. HPE StoreOnce and HPE Nimble Adaptive Flash

D. HPE 3SPAR and HPE infoSight

Correct Answer: C

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