



# HPE2-E70<sup>Q&As</sup>

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#### QUESTION 1

What is a way that HPE GreenLake Flex Capacity helps customers to reduce risk?

- A. It uses an AI-driven approach to capacity optimization, which reduces the risks that arise from human error.
- B. It enables customers to connect rack servers over a flat network infrastructure, which has a lower risk of failure.
- C. It uses a multi-cloud approach, which reduces vendor lock-in and also increases availability for resources.
- D. It lets them avoid the security and availability risks of public cloud while achieving high scalability.

Correct Answer: D

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#### QUESTION 2

A customer is interested in achieving cloud economics and flexibility for workloads. Which characteristic indicates that the customer could be a good prospect for an HPE GreenLakeFlex Capacity solution?

- A. The customer is concerned about security, compliance, and control over its resources.
- B. The customer needs a cloud management platform which its IT staff can monitor all workloads.
- C. The customer wants to enhance employee productivity with better connectivity to the cloud.
- D. The customer wants to shift most of the budget back to upfront CAPEX costs.

Correct Answer: B

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#### QUESTION 3

What is a benefit of HPE Oneview?

- A. It simplifies and automates server lifecycle maintenance tasks such as firmware updates.
- B. It helps developers to obtain the tools and environments that they need through a self-service portal.
- C. It allows customers to manage their HPE GreenLakeflex Capacity subscription and other support services.
- D. It provides a single management platform for monitoring third-party applications in the HPE partner ecosystem.

Correct Answer: C

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#### QUESTION 4

What is a way that HPE SimpliVity improves customer experience?

- A. The vast majority of SimpliVity customers lower public cloud service costs using SimpliVity dashboards and reports.



- B. SimpliVity templates let admins quickly update firmware for ProLiant servers and Nimble storage systems.
- C. SimpliVity simplifies management and maintenance of customers\' existing HPE blade systems.
- D. The vast majority of SimpliVity customers see much better application performance.

Correct Answer: A

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#### QUESTION 5

Your customer has determined that their data center resources are significantly underutilized. Which HPE solution can help the customer bring spending for on-premises IT in better alignment with its utilization? (Choose two.)

- A. HPE OneSphere
- B. HPE OneView
- C. HPE GreenLake Flex Capacity
- D. HPE StoreOnce Catalyst

Correct Answer: AC

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