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QUESTION 1

How does HPE OneSphere help customers to control cloud spending?

- A. HPE OneSphere uses AI to improve performance for cloud workloads, enabling the customer to pay for fewer resources for each workload.
- B. HPE unifies payments for all cloud environments under a single payment managed through the HPE OneSphere service.
- C. HPE OneSphere provides a dashboard with real-time cost and utilization metrics across multiple cloud environments.
- D. HPE OneSphere moves all cloud workloads back on-premises and then provides a pay-per-use model for the on-premises workloads.

Correct Answer: C

QUESTION 2

What attitude do potential candidates for intelligent storage solutions have toward data?

- A. They want to create separate compute and storage sites so that they can better protect their sensitive data.
- B. They want to help their systems to generate more data more quickly by deploying composable fabric solutions.
- C. They want to mine the data for insights that lead to actionable changes to their processes.
- D. They want to deal with the explosion of data by moving 100 percent of the data to the public cloud.

Correct Answer: A

QUESTION 3

You explain that HPE OneView and HPE infrastructure support a unified API, and the customer asks what that means to the business. What should explain?

- A. The HPE Unified API consolidate all warranty and support information about the customer's solution into a single interface, reducing management time.
- B. The HPE Unified API enables customer to integrate third-party automation tools and provision infrastructure in one code, simplifying and accelerating IT.
- C. The HPE Unified API transforms legacy rack servers into hyper converged servers, which provide built-in data protection for the customer's valuable data.
- D. The HPE Unified API provides customers a single interface for their multi-cloud environment, giving customer more control and visibility into workloads.

Correct Answer: B



QUESTION 4

A customer explains that IT spends a significant amount of time on server lifecycle management tasks such as firmware updates. Which HPE solution simplifies and automates these tasks?

- A. HPE InfoSight
- B. HPE OneSphere
- C. HPE Composable Fabric
- D. HPE OneView

Correct Answer: D

QUESTION 5

What is a benefit of an HPE GreenLake Flex Capacity solution?

- A. It helps customers optimize cloud storage capacity with dashboards geared toward IT generalists.
- B. It distributes customer data among multiple clouds in order to increase resiliency.
- C. It provides sophisticated metering that helps customers better understand their IT consumption.
- D. It requires companies to move from a CapEx funding model to a lease, which includes a service level agreement (SLA).

Correct Answer: A

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