HPE2-E70^{Q&As}

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QUESTION 1

What is the topic that you should discuss to qualify a customer for an HPE data protection solution?

A. the mix of workload deployment models, including containers and VMs, in the customer environment

B. the challenges the customer faces in changing IT attitudes toward AI

C. the customer\\'s need to comply with data regulations and minimize risks

D. the customer\\'s need to gain more insight and data about their hybrid IT environment

Correct Answer: C

QUESTION 2

What is a benefit of an HPE GreenLake Flex Capacity solution?

A. It helps customers optimize cloud storage capacity with dashboards geared toward IT generalists.

B. It distributes customer data among multiple clouds in order to increase resiliency.

C. It provides sophisticated metering that helps customers better understand their IT consumption.

D. It requires companies to move from a CapEx funding model to a lease, which includes a service level agreement (SLA).

Correct Answer: A

QUESTION 3

A customer is focused on making IT more agile and automated. What benefit of HPE Oneview should you explain?

A. It provides template-based provisioning, enabling admins to quickly apply server storage, and networking configurations across multiple systems.

B. It eliminates the need for complex protocols in the data center network, transforming the network infrastructure into a flat pool of bandwidth.

C. It provides a single management platform for all the customer\\'s on-premises and cloud environments and supports simple self-service catalogs.

D. It helps IT to transform its governance policies and to operate more efficiently with dedicated server, storage, and networking silos,

Correct Answer: C

QUESTION 4

Which type of digital disruption technology is key to obtaining insights from the data companies collect?

A. Composable infrastructure

B. Artificial intelligence

C. DevOps

D. Augmented reality

Correct Answer: B

QUESTION 5

How does digital disruption affect customers purchasing decisions for storage solutions?

A. To support the new generation of apps and data, customers need the right storage solutions designed to cope with these new demands.

B. To develop an intelligent infrastructure, customers need to migrate the majority of their infrastructure to the public cloud.

C. To complete with cloud-based companies, most IT organizations IT departments are doubling or tripling IT budgets compared to five years ago.

D. To go digital, companies need to virtualize their data center, which begins with virtual storage.

Correct Answer: D

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