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QUESTION 1

What is the challenge that can drive customers to HPE software-defined solutions?

- A. Users find it too slow to run cloud-based applications over the legacy network.
- B. The data center lacks clearly defined siloes for compute, storage, and networking.
- C. Too much automation in the data center has introduced errors and unplanned downtime.
- D. The company lacks control and oversight over difficult-to-manage cloud services.

Correct Answer: B

QUESTION 2

Acu5tomer needs a solution (or scoring backup Data. The solution should also support rapid data recovery.

Which solution should you recommend?

- A. HPE Apollo and HPE 3PAR
- B. HPE Apollo and HPE Synergy
- C. HPE StoreOnce and HPE Nimble Adaptive Flash
- D. HPE 3SPAR and HPE infoSight

Correct Answer: C

QUESTION 3

What is a feature that makes HPE OneSphere stand out from the competition?

- A. It integrates with HPE InfoSight to provide lifecycle management for servers and networking.
- B. It can be combined with consumption-based funding models such as HPE GreenLake Flex Capacity.
- C. It is the first multi-cloud platform that is based on artificial intelligence (AI) and machine learning.
- D. It builds private cloud services using unique and proprietary HPE virtualization technologies.

Correct Answer: B

QUESTION 4

What is the key distinguishing feature that both HPE Nimble and HPE 3PAR offer?



- A. They both provide the highest levels of availability, including for disaster recovery.
- B. They include the industry's first Memory-Driven Flash with storage class memory (SCM) and NVMe.
- C. They are both deployed as part of a hyperconverged solution with built in data protection.
- D. They use a Data Virtualization Platform to improve the efficiency of data storage, backup, replication, and restore operations.

Correct Answer: A

QUESTION 5

What role do most CIOs believe IT should fulfill in an organization?

- A. It is a strategic advisor who can help make the best technology and find opportunities for innovation.
- B. It can easily double as a customer service team due to its familiarity and insights into common account tools.
- C. It should have the final say on all technology decisions and purchases to help the business stay competitive.
- D. It is becoming redundant due to an increasingly tech-savvy workforce, and so should be reduced to save money.

Correct Answer: C

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