



# HPE2-E68<sup>Q&As</sup>

Introduction to Selling HPE Solutions

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#### QUESTION 1

Which built-in feature of HPE servers can greatly aid IT personnel with server configuration and OS deployment?

- A. Intelligent Provisioning.
- B. HPE OneView.
- C. SCCM.
- D. HPE Insight Inline.

Correct Answer: D

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#### QUESTION 2

Which Aruba access point supports MU-MIMO?

- A. Aruba Instant 225.
- B. Aruba Instant 215.
- C. Aruba Instant 425.
- D. Aruba Instant 325.

Correct Answer: A

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#### QUESTION 3

A customer needs a reliable, enterprise class server that can support virtualized workloads. The customer is more performance-conscious than budget-conscious. Which server best meets the customer needs?

- A. HPED3000.
- B. HPE ProLiant ML10v2.
- C. HPE ProLiant DL120 Gen9.
- D. HPE ProLiant MicroServer.

Correct Answer: B

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#### QUESTION 4

What is the target market for HPE OneView?

- A. mid-sized and enterprise businesses of over 500 employees that want a simpler and faster way to manage and deploy infrastructure within the datacenter



- B. a small-sized business that want HPE support professionals to help manage and deploy assets within the datacenter
- C. mid-sized and enterprise businesses of over 1,000 employees looking for a software- defined storage solution
- D. a small-sized business of under 100 employees that want to incorporate cloud resources in addition to their on-premises datacenter

Correct Answer: C

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#### QUESTION 5

An SMB customer wants a storage appliance that provides a highly available backup architecture. Which HPE product line should you recommend?

- A. HPE StoreVirtual
- B. HPE StoreEasy
- C. HPE StoreServ
- D. HPE StoreOnce

Correct Answer: A

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