



HPE2-E68^{Q&As}

Introduction to Selling HPE Solutions

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QUESTION 1

A budget-conscious SMB customer wants a shared storage solution for all of its unstructured data. What is the ideal type of storage architecture for this client?

- A. NAS
- B. SAN
- C. DAS
- D. LTO

Correct Answer: B

QUESTION 2

What is the target market for HPE OneView?

- A. mid-sized and enterprise businesses of over 500 employees that want a simpler and faster way to manage and deploy infrastructure within the datacenter
- B. a small-sized business that want HPE support professionals to help manage and deploy assets within the datacenter
- C. mid-sized and enterprise businesses of over 1,000 employees looking for a software- defined storage solution
- D. a small-sized business of under 100 employees that want to incorporate cloud resources in addition to their on-premises datacenter

Correct Answer: C

QUESTION 3

What is one advantage of SSD storage media over HDD storage media?

- A. SSDs significantly improve I/O performance over HDDs.
- B. SSDs can be used in a block storage solution while HDDs cannot.
- C. SSDs offer much high capacities than HDDs.
- D. SSDs offers a much lower price point than HDDs.

Correct Answer: C

QUESTION 4

What is the length for the limited warranty for HPE OfficeConnect switches?



- A. 190 days.
- B. 30 days.
- C. 5 years.
- D. lifetime of product.

Correct Answer: A

QUESTION 5

For which type of business is the Aruba AirWave designed?

- A. businesses that want to a simple and comprehensive solution for controlling BYOD devices
- B. businesses that want to own their management infrastructure
- C. businesses that want the flexibility of a subscription-based management solution
- D. businesses that want the convenience of a cloud-based management solution

Correct Answer: A

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