



# HPE2-E68<sup>Q&As</sup>

Introduction to Selling HPE Solutions

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#### QUESTION 1

A customer needs a shared storage solution for files, documents, and other unstructured data. The customer would like to avoid the complexity of a dedicated storage network. Which storage architecture best meets these needs?

- A. NAS.
- B. iSCSI.
- C. DAS.
- D. SAN.

Correct Answer: B

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#### QUESTION 2

What is one way that HPE stands out in the server market?

- A. The HPE server portfolio offers many diverse architectures and a management platform designed for each architecture.
- B. HPE offers the only end-to-end data center management environment.
- C. The HPE server portfolio is focused on the SMB market.
- D. HPE products are consistently less expensive than competing servers.

Correct Answer: B

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#### QUESTION 3

Which statement is true regarding the Aruba Mobile First platform?

- A. It is the only SDN-based platform on the market today.
- B. It is ranked the number one platform for virtual networking.
- C. It is a cloud-based solution for SMBs looking for more agile solutions.
- D. It encompasses both wireless and wired solutions.

Correct Answer: A

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#### QUESTION 4

How do HPE StoreEasy solutions meet customer security needs?

- A. They automatically drop traffic that behaves like a denial of service (DoS) attack.



- B. They integrate TippingPoint intrusion protection system (IPS) capabilities.
- C. They exclusively use SSDs, which are more resilient against unauthorized access than HDDs.
- D. They provide built-in encryption and endpoint protection.

Correct Answer: C

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#### QUESTION 5

Which HPE product provides flash-based block storage to the LAN?

- A. HPE MSA 242.
- B. HPE StoreOnce 3000/5000.
- C. HPE StoreEasy 3000.
- D. HPE D6000.

Correct Answer: B

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