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QUESTION 1

Which business benefit makes HPE ProLiant Gen9 Servers a better choice than IBM/Lenovo System X?

- A. ProLiant Gens servers offer fewer price points for customers.
- B. ProLiant Gen9 servers offer multiple point solutions for greater customer choice
- C. ProLiant Gen9 servers provide an upgrade path to the Power line of servers ??
- D. ProLiant Gen9 servers provision faster through simplified, converged management

Correct Answer: C

QUESTION 2

Which business benefits does HPE OneView provide to SMB customers? (Select two.)

- A. HPE OneView increases the need to provide proactive service and support.
- B. HPE OneView increases the number of skilled system administrators.
- C. HPE OneView reduces unplanned outages.
- D. HPE OneView increases IT staff productivity.
- E. HPE OneView increases the time period for standard maintenance.

Correct Answer: CD

QUESTION 3

What are two competitive differentiators for HPE StoreEasy? (Select two)

- A. is compatible with a larger number of interface add-on cards
- B. B. keeps data secure through an integrated anti-virus server
- C. C. continuously monitors performance through HPE iLO
- D. D. integrates with Windows Active Directory, Distributed File System, and Power Shell
- E. E. has factory preconfigured hardware and a preinstalled storage operating system

Correct Answer: DE

QUESTION 4

Which companies are the most significant partners for HPE in the server market? (Select two)



- A. Intel
- B. Veeam
- C. Symantec
- D. VMware
- E. Microsoft

Correct Answer: DE

QUESTION 5

In what ways is the HPE MSA portfolio competitively differentiated from the Dell MD3 portfolio? (Select two)

- A. HPE MSA batteries are easier to replace
- B. HPE MSA provides an entry-point DAS solution.
- C. HPA MSE has superior performance.
- D. HPE MSA has more choices for disk drives.
- E. HPE MSA has an upgrade path to new offerings.

Correct Answer: CE

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