



# HPE2-E64<sup>Q&As</sup>

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#### QUESTION 1

Which product is best suited to meet an SMB customer's backup requirements and to manage data protection at remote locations, and uses Federated Deduplication to significantly reduce the capacity needed to store backup data?

- A. HP StoreVirtualVSA
- B. HP 3PAR StoreServe VSA
- C. HP StoreOnce VSA
- D. HP StoreEasy VSA

Correct Answer: C

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#### QUESTION 2

Which tool provides information about HPE storage products, the competition and where- to-sell scenarios?

- A. HPE Sales Builder for Windows (SBW)
- B. HPE Storage Product Reference Guide
- C. HPE Storage SAN Design Reference Guide
- D. HPE Product Bulletin

Correct Answer: B

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#### QUESTION 3

Which business benefit makes HPE ProLiant Gen9 servers a better choice than Dell Power Edge servers?

- A. ProLiant Gen9 servers use a hierarchical architecture to provide autonomy.
- B. ProLiant Gen9 servers provide top-down styles of system design.
- C. ProLiant Gen9 servers offer a mixture of components from various acquisitions.
- D. ProLiant Gen9 servers reduce memory-acquisition costs and lower TCO.

Correct Answer: D

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#### QUESTION 4

A customer is considering either HPE Proactive Care or HPE Proactive Care Advanced services for their solution. Which benefit does Proactive Care Advanced offer that Proactive Care does not?

- A. health scans for problem prevention



- B. dedicated account support manager (ASM)
- C. enhanced call handling
- D. firmware updates

Correct Answer: B

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#### QUESTION 5

What unique service is provided with HPE Proactive Care Plus?

- A. Proactive Scans
- B. guaranteed 4 hours to repair
- C. dedicated, local Account Support Manager
- D. enhanced escalation process.

Correct Answer: C

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