HPE0-V27^{Q&As}

HPE Edge-to-Cloud Solutions

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QUESTION 1

You have identified a potential hybrid IT prospect. In your next conversation, you learn that the customer has just started to virtualize the data center. Which desired business outcome indicates that the customer is a good prospect for a services-led effort to consolidate, virtualize, and modernize the data center?

A. an emphasis on improving employee experience with a more modern network solution

B. the desire for a private cloud solution that integrates with Amazon Web Services (AWS)

C. the need for a container as a service (CaaS) solution that integrates with Docker

D. a focus on optimizing the data center to increase efficiency and lower costs

Correct Answer: D

QUESTION 2

When gathering and analyzing customer business and technical requirements for an HPE Edge-to-Cloud solution, which of the following is a key consideration?

A. Ensuring that the solution is compatible with the latest technology trends

B. Determining the budget for the project before assessing requirements

C. Identifying the stakeholders and their specific needs and concerns

D. Avoiding any customization to minimize complexity

Correct Answer: C

QUESTION 3

The need for greater agility is creating a need for a new role for IT. What is one way that IT\\'s role is changing?

A. IT provides a competitive advantage for the company.

B. IT needs to plan more extensively before making any changes.

C. IT now makes most purchasing decisions on its own.

D. IT plays a supportive role in the background.

Correct Answer: A

QUESTION 4

What is one trend that is driving customers to implement Hadoop?

A. the development of SQL databases

B. the shift toward systems of record

C. the proliferation of unstructured data

D. the expansion of structured data

Correct Answer: C

QUESTION 5

When validating that a final solution design meets updated customer requirements, which of the following is necessary?

A. Planning the solution design

B. Qualifying the customer requirements

C. Documenting customer intent

D. Selecting the right HPE and 3rd party products and services

Correct Answer: C

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