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HPE Edge-to-Cloud Solutions

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QUESTION 1

What is one reason that companies are turning to virtualized desktop infrastructure (VDI) solutions?

A. Deploying VDI takes less advance planning than enabling users to access resources through a VPN.

B. VDI ensures that the data users access most often is stored locally and is easily accessible.

C. IT can manage the desktop environment much more easily and quickly with VDI.

D. VDI often provides twice the performance of traditional desktop infrastructure.

Correct Answer: C

QUESTION 2

Which solution allows customers to independently scale compute and storage resources and to redefine them dynamically?

A. HPE SGI

B. HPE Synergy

C. HPE ProLiant Gen10

D. HPE Nimble

Correct Answer: B

QUESTION 3

Which challenge do companies face as they try to find the right consumption model for them?

A. Companies often do not understand the advantages of CAPEX funding models.

B. Changing the consumption model requires IT to move resources from on-premises to the cloud.

C. When companies change the consumption model, overall costs might increase for the first year.

D. IT, financial, and department executives must collaborate to determine the best model.

Correct Answer: D

QUESTION 4

You are investigating an HPE Hybrid IT sates opportunity, and the customer mentions that staff members use automation tools such as Ansible and Chef. What floes the use of these tools Indicate about the opportunity?

A. This customer could be a good prospect for HPE Machine, which is designed to enhance the power of configuration

automation tools such as these.

B. This customer is not a good prospect for an HPE Hybrid IT solution at this point, because the company has already invested in automation tools.

C. This customer could be a good prospect for HPE Hybrid IT solutions, which integrate with these tools to create a fully-programmable infrastructure.

D. This customer is probably a better prospect for HPE Intelligent Edge, because the company needs a modern network environment to use these tools successfully.

Correct Answer: C

QUESTION 5

What is a sign that a business is ready to modernize their IT infrastructure?

A. Executives accept that modernizing the infrastructure will take several years to complete.

B. The company wants to enhance customers\' experience and gather data to uncover insights about customers.

C. Executives understand the need to automate IT in order to implement new technologies.

D. IT managers want to maintain control of the IT infrastructure by ensuring that traditional IT processes remain intact.

Correct Answer: C

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