



# HPE0-P27<sup>Q&As</sup>

Configuring HPE GreenLake Solutions

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#### QUESTION 1

Is this an advantage of HPE GreenLake over traditional infrastructure? Solution: aligns cost with use.

A. Yes

B. No

Correct Answer: A

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#### QUESTION 2

A customer has some questions about the first invoice for an HPE GreenLake solution.

Is this information you should explain?

Solution: The monthly invoice includes billing for variable usage while committed capacity is billed on a quarterly basis.

A. Yes

B. No

Correct Answer: A

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#### QUESTION 3

Can HPE GreenLake help IT achieve this goal?

Solution: Expand capacity to meet demands with greater accuracy.

A. Yes

B. No

Correct Answer: A

Reference: <https://www.businesswire.com/news/home/20201102005548/en/Global-Biotech-FirmMacrogen-Selects-HPE-GreenLake-to-Accelerate-Genomic-Analysis-and-DNA-Sequencing>

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#### QUESTION 4

Is this statement correct?

Solution: The HPE GreenLake Chat Bot helps HPE Partners qualify opportunities.

A. Yes



B. No

Correct Answer: B

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#### QUESTION 5

Is this a benefit of HPE GreenLake Lighthouse for partners?

Solution: It reduces configuration complexity and lets customers deploy multiple services on one platform.

A. Yes

B. No

Correct Answer: A

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