



HPE0-P27^{Q&As}

Configuring HPE GreenLake Solutions





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QUESTION 1

Is this an example of a unit of measure mal is metered by HPE for usage each month? Solution: Billable tiers

A. Yes

B. No

Correct Answer: A

QUESTION 2

You are discussing financial and organizational goals with a customer.

Does this customer statement indicate that you can help the customer achieve these goals with HPE GreenLake?

Solution: "We do not plan to grow beyond 10 TB of storage in the next 5 years."

A. Yes

B. No

Correct Answer: A

QUESTION 3

Is this a reason for partners to sell HPE GreenLake solutions rather than traditional HPE solutions? Solution: to create deeper connections with customers.

A. Yes

B. No

Correct Answer: A

QUESTION 4

Is this a way mat customers benefit from HPE GreenLake for Storage solutions?

Solution: Customers get faster return on investment using software-defined storage (SDS) based on HPE Apollo.

A. Yes

B. No



Correct Answer: B

QUESTION 5

Is this a way that HPE simplifies the HPE GreenLake sales process for partners?

Solution: The HPE Consumption Analytics Portal makes it easy for partners to register and track sales opportunities.

A. Yes

B. No

Correct Answer: B

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