



# HPE0-P27<sup>Q&As</sup>

Configuring HPE GreenLake Solutions

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#### QUESTION 1

Is this statement correct?

Solution: ROI is a principle that states money today is worth more than the identical sum in the future.

- A. Yes
- B. No

Correct Answer: B

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#### QUESTION 2

Is this task the Partners responsibility when setting up metering for the customer? Solution: Provide training and logins to the customer for HPE GreenLake Central and the HPE GreenLake Billing Manager.

- A. Yes
- B. No

Correct Answer: A

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#### QUESTION 3

A customer purchased a custom HPE GreenLake solution last year. The customer tells you the company is starting a new pilot project and is concerned about running out of capacity. Current utilization peaks at around 88 percent, but is usually lower.

Is this part of the process that you should complete to meet the customer's changing needs?

Solution: Create a new Start BOM and End BOM for a new custom solution based on the new customer requirements.

- A. Yes
- B. No

Correct Answer: A

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#### QUESTION 4

Does this information indicate the customer might be a good candidate for HPE GreenLake? Solution: A customer is slower to market compared to its main competitor.

- A. Yes
- B. No



Correct Answer: A

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#### QUESTION 5

Does this correctly describe service components or a custom HPE GreenLake solution? Solution: The solution includes installation services

A. Yes

B. No

Correct Answer: B

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