HPE0-P27^{Q&As}

Configuring HPE GreenLake Solutions

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QUESTION 1

Is this about the SOW Order Form output from the GLQQ tool? Solution: It provides an explanation of assumptions and responsibilities.

A. Yes

B. No

Correct Answer: A

QUESTION 2

You are helping guide your customer through the HPE GreenLake delivery process. Is this a factor that can push out the date when services will be up and running? Solution:The customer did not agree to billing for a partial month in the SOW.

A. Yes

B. No

Correct Answer: A

QUESTION 3

Your customer is interested in HPE GreenLake solutions, but would like assistance with operating the

solution and performing tasks such as monitoring, design, patching, and troubleshooting. You decide the

customer is a good prospect for Adaptive Management Services (AMS).

Is this something you should explain to the customer?

Solution: HPE operates and administers the HPE hardware components, while customers must operate and

administer middleware and applications.

A. Yes

B. No

Correct Answer: B

QUESTION 4

Is this a benefit of HPE GreenLake continuous Compliance?

Solution: The customer can drastically reduce the time for preparing for audits

A. Yes

B. No

Correct Answer: A

QUESTION 5

You are working with a customer who is considering solution offerings from different vendors.

Is this an appropriate statement to differentiate HPE GreenLake from a consumption model offering from another vendor?

Solution: Competitive solutions typically offer metering per workload, while HPE GreenLake can offer metering based on day, device, and other factors.

A. Yes

B. No

Correct Answer: B

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