



HPE0-P27^{Q&As}

Configuring HPE GreenLake Solutions

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QUESTION 1

Is this statement true?

Solution: HPE GreenLake Quick Quote Tool benefits outputs include financial time to market service, and ROI benefits

A. Yes

B. No

Correct Answer: A

QUESTION 2

Is this statement correct?

Solution: The HPE GreenLake Chat Bot gives HPE Partners access to commonly requested HPE GreenLake sales resources.

A. Yes

B. No

Correct Answer: A

QUESTION 3

For a custom solution, Is this when the partner and distributor add markup to the unit of consumption? Solution: After HPE creates units of consumption pricing and sends to the Distributor of Tier 1 Partner.

A. Yes

B. No

Correct Answer: A

QUESTION 4

Is this partner ready to use the GLOQ tool?

Solution: The Partner has sized the solution and determined which workloads services, and capacity requirements the customer has The partner only needs to discuss business objectives with the CIO.

A. Yes



B. No

Correct Answer: A

QUESTION 5

Is this a required component of the SOW? Solution: Indicative pricing

A. Yes

B. No

Correct Answer: B

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