



HPE0-P26^{Q&As}

Configuring HPE GreenLake Solutions Dumps

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QUESTION 1

Is this statement correct?

Solution: The HPE GreenLake Chat Bot gives HPE Partners access to commonly requested HPE GreenLake sales resources.

A. Yes

B. No

Correct Answer: A

QUESTION 2

Does this business goal align with the value of an HPE GreenLake solution? Solution: preserve capital with a different consumption model.

A. Yes

B. No

Correct Answer: A

Reference: <https://cdw-prod.adobecqms.net/content/dam/cdw/on-domain-cdw/brands/hewlett-packardenterprise/hpe-greenlake-flex-capacity-brochure.pdf>

QUESTION 3

You are designing a custom HPE GreenLake solution for a customer who needs a virtual desktop infrastructure (VDI) platform.

Is this a guideline you should follow to determine the solution components to include?

Solution: Avoid mixing different families of HPE products, such as Synergy and Primera.

A. Yes

B. No

Correct Answer: B

Reference: https://www.hpe.com/emea_europe/en/integrated-systems/synergy.html

QUESTION 4

You recently lost some customers to competition.



How can selling HPE GreenLake solutions help make your business more competitive?

Solution: With HPE GreenLake, you can compete with commodity hardware on a price basis.

A. Yes

B. No

Correct Answer: B

QUESTION 5

You proposed an HPE GreenLake solution to a customer and the customer is concerned about being locked into HPE.

Is this an appropriate response to the customer's concern?

Solution: Explain that customers can have an HPE GreenLake term set at just one year.

A. Yes

B. No

Correct Answer: B

Reference: https://psnow.ext.hpe.com/doc/4aa4-4377enw?jumpid=in_lit-psnow-red

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