



Configuring HPE GreenLake Solutions Dumps

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QUESTION 1

Can customers use HPE GreenLake to achieve this business goal? Solution: Increase the time between hardware refreshes.

A. Yes

B. No

Correct Answer: B

Reference: https://psnow.ext.hpe.com/doc/4aa4-4377enw?jumpid=in_lit-psnow-red

QUESTION 2

A customer has some questions about the first invoice for an HPE GreenLake solution.

Is this information you should explain?

Solution: The invoice will include the committed capacity cost even before HPE has set up metering.

A. Yes

B. No

Correct Answer: B

QUESTION 3

Is an HPE partner responsible for completing this task in the HPE GreenLake sales process?

Solution: Ensure customer agreement to a multi-year term of at least three years for the HPE GreenLake services.

A. Yes

B. No

Correct Answer: B

QUESTION 4

Is this an HPE Financial Service that can help customers fund new investments, such as in HPE GreenLake?

Solution: The Compute as a Service template is designed to support a single, specialized workload such as genomics.

A. Yes

B. No



Correct Answer: B

QUESTION 5

Is this statement true?

Solution: HPE GreenLake Quick Quote tool benefits outputs are calculated using the Forrester Consulting Total Economic Impact study.

A. Yes

B. No

Correct Answer: A

Reference: https://tools.totaleconomicimpact.com/go/hpe/greenlake/index.html

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