



Configuring HPE GreenLake Solutions Dumps

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### **QUESTION 1**

Is this a reason to create a custom HPE GreenLake solution as opposed to using the HPE GreenLake Quick Quote tool?

Solution: The customer is a mid-sized company

A. Yes

B. No

Correct Answer: B

#### **QUESTION 2**

Is this a reason for partners to sell HPE GreenLake solutions rather than traditional HPE solutions?

Solution: to bypass the traditional channel and distributors.

A. Yes

B. No

Correct Answer: B

#### **QUESTION 3**

Is this solution component included in all HPE GreenLake deals? Solution: Monitoring through Adaptive Management Services.

A. Yes

B. No

Correct Answer: A

Reference: https://www.uniquesolutionsit.com/services/hpe-greenlake-management-services/

## **QUESTION 4**

Is this statement true?

Solution: HPE GreenLake Quick Quote tool benefits outputs are calculated using the Forrester Consulting Total Economic Impact study.

A. Yes

B. No



#### Correct Answer: A

Reference: https://tools.totaleconomicimpact.com/go/hpe/greenlake/index.html

#### **QUESTION 5**

Is this a reason to create a custom HPE GreenLake solution as opposed to using the HPE GreenLake Quick Quote tool?

Solution: The customer wants to incorporate an existing environment into an HPE GreenLake solution.

A. Yes

B. No

Correct Answer: B

Reference: https://www.hpe.com/us/en/newsroom/press-release/2019/06/hpe-announces-plans-to-offerentire-portfolio-as-a-service-by-2022.html

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