



# HP2-W104<sup>Q&As</sup>

Selling HP TippingPoint Security Solutions

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#### QUESTION 1

Which HP ESP solution improves developer productivity as it reduces the vulnerability profile of enterprise applications and systems?

- A. HP Fortify
- B. HP TippingPoint
- C. HP Atalla
- D. HP ArcSight

Correct Answer: A

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#### QUESTION 2

What is a unique HP TippingPoint selling point?

- A. Market-leading anti-virus research and protection
- B. The recommended settings (suggestions about how to sell) that have been maintained since
- C. Market-leading Network Behavior and Anomaly Detection (NBAD)
- D. The recommended settings (IPS filters that block out-of-the-box) that have been maintained since 2001

Correct Answer: C

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#### QUESTION 3

Who are competitors for HP TippingPoint NGFW?

- A. F5 Networks, Gigamon, Huawei
- B. Symantec, McAfee, Kaspersky
- C. Palo Alto Networks, Check Point, Fortinet
- D. Bluecoat, IBM, McAfee

Correct Answer: C

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#### QUESTION 4

What are the HP TippingPoint Recommended IPS Filter Settings?

- A. IPS filters that are set to Permit+Notify by default on the monthly Digital Vaccine (DV) updates



- B. Weekly Digital Vaccine (DV) updates
- C. How we recommend installing the HP TippingPoint appliances
- D. Technical Assistance Center (TAC) recommended troubleshooting path

Correct Answer: B

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#### QUESTION 5

What is the name of the platform HP developed to share threat intelligence securely, confidentially, and in real-time?

- A. HP Security 365x24
- B. HP Threat Research Help Line
- C. HP Enterprise Security 999
- D. HP Threat Central

Correct Answer: D

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