



# HP2-W104<sup>Q&As</sup>

Selling HP TippingPoint Security Solutions

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### QUESTION 1

Which third-party organization is collecting statistics about vulnerability research and lists HP TippingPoint as the leader?

- A. SANS - Vulnerability Tracking
- B. Frost and Sullivan - Vulnerability Tracker
- C. NIST-Vulnerability Tree
- D. CERT - Vulnerability Triage

Correct Answer: B

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### QUESTION 2

What is a major network security pain point that enterprises face in general?

- A. The lack of manpower to administer IDS/IPS products that cause a lot of false-positives
- B. The time lag between vulnerability full disclosure and responsible disclosure
- C. The lack of manpower to track changes in source code
- D. The rising cost of troubleshooting client operating system issues

Correct Answer: B

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### QUESTION 3

Match each HP ESP with its primary function.

HP ArcSight	<input type="text"/>
HP Fortify	<input type="text"/>
HP TippingPoint	<input type="text"/>

Hot Area:



HP ArcSight

- Application Security
- Security Intelligence
- Network Security

HP Fortify

- Application Security
- Security Intelligence
- Network Security

HP TippingPoint

- Application Security
- Security Intelligence
- Network Security

Correct Answer:



HP ArcSight

Application Security
Security Intelligence
Network Security

HP Fortify

Application Security
Security Intelligence
Network Security

HP TippingPoint

Application Security
Security Intelligence
Network Security



#### QUESTION 4

What is a unique HP TippingPoint selling point?

- A. Purpose-built hardware with very mature IPS deep-inspection engine
- B. Purpose-built software with very mature IDS deep-inspection engine
- C. Market-leading Network Behavior and Anomaly Detection (NBAD)
- D. Market-leading anti-virus systems (AV)

Correct Answer: B

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#### QUESTION 5

Which HP ESP pillar's solution detects and blocks attacks through the networks?

- A. HP TippingPoint
- B. HP Atalla
- C. HP ArcSight
- D. HP Fortify

Correct Answer: D

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