

# HP2-W104<sup>Q&As</sup>

Selling HP TippingPoint Security Solutions

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#### **QUESTION 1**

What is HP TippingPoint\\'s Web Application Digital Vaccine (WebApp-DV)?

- A. HP TippingPoint Web applications delivered through the Threat Management Center
- B. HP TippingPoint Web applications delivered through ThreatLinQ
- C. An advanced mobile application that scans to uncover source code vulnerabilities
- D. A program that scans individual Web applications to see where they need protection, and then builds targeted IPS filters to provide it

Correct Answer: D

#### **QUESTION 2**

What is an HP TippingPoint unique selling point?

- A. Very high Return on Investment (ROI)
- B. Very high Proof of Concept (PoC)
- C. Low Mean-time to Failure (MTTF)
- D. Low Total Cost of Ownership (TCO)

Correct Answer: A

#### **QUESTION 3**

What is the purpose of an Intrusion Prevention System (IPS)?

- A. To block anomalies and allow everything that is within the baseline
- B. To deny everything except what is explicitly allowed (a white list)
- C. To provide access control between two networks of identical trust level
- D. To monitor all network traffic and attempt to block malicious activity in real-time

Correct Answer: D

#### **QUESTION 4**

What is an HP TippingPoint unique selling point?

A. Market-leading Network Behavior and Anomaly Detection (NBAD)



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- B. Market-leading security research and intelligence with DV-Labs. Fortify SRG, HP-Labs. HP Security Research
- C. Purpose-built software with very mature IDS Deep-Inspection Engine
- D. Market-leading Anti-Virus systems (AV)

Correct Answer: A

#### **QUESTION 5**

What is a major pain point that customers face in general when managing software vulnerabilities?

- A. The lack of manpower to administer open source software vulnerabilities
- B. The time lag between vulnerability full disclosure and responsible disclosure
- C. The time lag between vulnerability discovery and availability of vendor patches
- D. The rising cost of troubleshooting server vulnerabilities

Correct Answer: C

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